



Working to provide training, find employment and support people in need





# 2023 2024



# **OCTEC Limited**

OCTEC Limited is a not-for-profit community organisation providing high quality employment, training, advocacy and youth services from more than 275 locations.

Our head office is in Orange, Central Western NSW, and we deliver services across the state, as well as the ACT, Victoria and Queensland. We operate in Sydney, Canberra, Melbourne and Brisbane, and in many regional centres in each of the three states. We engage and employ local people to ensure our services are relevant and appropriate for each location. On pages 59 to 62 you will find a directory which details our service locations.

In 2023, the services we delivered were:

- Disability Employment Services
- Pre-employment Support for Parents
- Transition to Work Youth Employment Services
- Jobs Victoria Employment Mentor Services
- National Panel of Assessors Services
- National Disability Insurance Scheme Services
- Technology Services
- Nationally Accredited Industry Training
- Employment-based Traineeships
- Online Learning and Distance Education
- Training and Qualifications linked to Skills in Demand
- Health and Safety Training.

OCTEC provides quality services to all our clients regardless of race, gender, age, sexual orientation, religious belief, marital status or disability. We actively seek to understand the needs of our clients, including those of job seekers, training participants, disadvantaged or isolated community members, community organisations, government agencies, and national and local businesses. We are flexible in the delivery of our services, allowing us to meet the changing needs of all we serve based on the circumstances in which they find themselves.

OCTEC acknowledges and pays respect to the First Nations owners of the lands and waters on which we live and work. We recognise that many Aboriginal nations are represented in OCTEC's geographic footprint and we pay respect to Elders past, present and emerging of each of these nations.





# Contents

OCTEC Limited	2
Board of Directors	4
Chairperson Report	5
Chief Executive Officer Report	7
Our Organisation	9
Mission	9
Purpose	9
Participants	9
Our Staff	10
Coverage	12
Our Programs	14
Disability Employment Services	15
Parents Employment Services (ParentsNext)	30
Transition to Work	33
Jobs Victoria	35
National Sales Team	37
Mental Health Employment Strategy	37
Training Services	39
Huntley Berry Farm	44
Community Development	46
Our Priorities	48
Fostering Local Partnerships	48
Accessing Funded Programs	50
Delivering Tailored Services	51
Our Commitment	53
Providing Quality Services	53
Building Local Communities	54
Location Directory	59

# **Board of Directors**



Chairperson Cr Jeff Whitton FAICD **Company Director** 



**Deputy Chairperson Mr Tom Harvey Retired Head** Teacher **School Education** 



Director **Mr Bruce Hansen** MAICD NSW Rural Fire Service Senior Officer



Director Ms Val Myott MAICD

**Business Manager** 



Director **Cr Jason Hamling** MAICD

Mayor **Orange City Council** and Small Business Owner



Director Reg Kidd MAICD

Agricultural Consultant

Right: OCTEC Board Hight: OCTEC Board member Tom Harvey, Chair Jeff Whitton and CEO Andrew McDougall with the Come Together Choir. Source: Central Western Daily

Below: Orange Rural Fire Service Captain Ian Sutherland (far right), and Senior Deputy Captain, Joseph Twikaki, were greatly appreciative of OCTEC's donation of a new incident management trailer presented by OCTEC Chairperson, Jeff Whitton, and Board Member, Bruce Hansen. Source: Central Western , rce: Central Western





It is once again my pleasure to commend to you the Annual Report for OCTEC Limited.

When times are tough, it's nice to know you have someone by your side. This is something OCTEC has always done. And, I'm proud to say that in 2023, the dedication and innovation of our people shone through once again, as we continued our tradition of being there for others.

In 2023, OCTEC continued delivery of a broad range of employment services on behalf of the Commonwealth Government. We are the largest not-for-profit provider of Disability Employment Services (DES), assisting people with disability, injury or health condition to secure their future through work, while meeting the labour needs of employers. Through another Commonwealth program, Workforce Australia Transition to Work, OCTEC continued a proud tradition of assisting disadvantaged young people to develop skills and experience on their pathway to a career and a better life.

While these programs continued, there were also changes. In May, the Commonwealth Government abolished compulsory participation requirements for the ParentsNext program, and foreshadowed a new voluntary program to commence in the second half of 2024. OCTEC continued to deliver pre-employment services to single and disadvantaged parents throughout 2023 and now into 2024, using our proven Savvy Parents approach. With Jobs Victoria, a decision by the Victorian Government to focus services on key priority local government areas, saw OCTEC awarded a contract to deliver employment mentoring services to long-term unemployed and disadvantaged job seekers in the City of Brimbank in Melbourne's western suburbs.

Significantly, 2023 also offered us the chance to grow and diversify our service mix. We responded to two government tenders in major new program areas for OCTEC, and we await the results of these tenders in the first half of 2024.

In Training Services, our team continued to create seamless pathways between skills development, completion of qualifications, and employment. Strategies included rolling out our Job Vibes vocational preparation programs across NSW and South East Queensland following a successful pilot of the program in Sydney. The Training Services team also successfully applied for reaccreditation through the Australian Skills Quality Authority (ASQA), and secured funding to deliver courses under the auspices of the NSW and ACT governments.

OCTEC also continued to deliver services from our Australian Disability Enterprise, Huntley Berry Farm, which was recovering from the impact of 2022's extreme weather. Staff at the farm maintained their mission, providing supported employment to NDIS participants, as well as offering a popular tourist attraction and family-friendly venue for locals and visitors to Central West NSW.

The past year presented significant service changes for our staff and managers, both in

the regions and in corporate support. Major program changes, especially in Victoria, meant site alterations as well as significant staff movements. I would like to thank our teams for their hard work, ensuring OCTEC continued to deliver services to those in need. It is also heartening to see the difference OCTEC is making to the communities in which we operate, such as our major donation towards the fit-out of the new Orange Regional Conservatorium.

OCTEC will continue to build community, providing for the needs of our participants as they connect with economy, culture and country, develop new skills, and forge new careers. We will continue to partner with employers, assisting them to recruit, train and retain quality staff, meeting their needs today and into the future. And we will continue to connect with community partners, assisting them to make Australia a fairer and more equitable society.

I would like to thank members of the OCTEC Board for their continued dedication and commitment to our organisational vision. I wish to commend our CEO, Andrew McDougall, and the senior management team for their guidance and leadership during the last 12 months. And I'd like to say a particular thank you to our amazing OCTEC staff for their ongoing support, hard work and dedication during 2023. The work you do makes a tangible difference in the lives of so many people.

Cr Jeff Whitton FAICD Chairperson

# Australia's 'Hidden' Unemployed

**Our Story** 

During 2023, unemployment in Australia was at record lows, with more Australians in work than ever before. This is great news, but those statistics don't tell the entire story. There are still many thousands of people struggling to overcome significant barriers to employment. And these people are frequently 'hidden' by the positive employment statistics, with many experiencing hardships the rest of us could scarcely imagine. OCTEC staff stand side-by-side with these disadvantaged Australians every day, assisting them on the road to employment, and a better life.

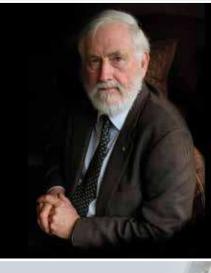
These are people like Sarah\*, who came to OCTEC on Sydney's Northern Beaches having been unemployed for more than a year. She was a single mum of two children, while also caring for elderly parents. She had mounting debts, severe back issues which impacted her movements, mental health issues, and she'd been a victim of domestic violence. Sarah's OCTEC consultant connected her with specialist mental health counselling and community support services, including assistance with her caring responsibilities. Now, Sarah and her consultant are planning the next step in her journey to a career. Thanks to her OCTEC consultant, Sarah is now in a much brighter and more positive place.

They are people like Tom\*, a mature age job seeker who came to OCTEC in Ipswich having been unemployed for more than four years. Tom had just been diagnosed with blood cancer, and he had significant mental health barriers having seriously contemplated suicide. Tom's OCTEC consultant spent long hours with him, chatting about his interests, while coming to understand his barriers. Our consultant realised that, while Tom had significant barriers to employment, he was a versatile and accomplished worker, and OCTEC assisted him to secure a range of different positions. We also assisted him with expenses – such as repairs for his car to allow him to get to work - as well as ongoing mental health support. Tom now has direction in his life. He now has hope.

And they are people like Graham\*, a First Nations job seeker who came to OCTEC on the Gold Coast via the NDIS. Graham had limited education, no access to transport and was living in supported accommodation. And though he was in his thirties, Graham had never worked. OCTEC's partnership approach to employment services made a real difference in Graham's life. His Career Consultant partnered with our local Workforce Development Coordinator, along with Graham's NDIS support worker. Together, they found a great partner employer who celebrated diversity. OCTEC and the employer negotiated a work schedule that would meet Graham's needs and he was offered a work trial. The work trial led to an offer of paid employment. OCTEC paid for Graham's workwear and PPE, and provided a wage subsidy for the employer. Both Graham's OCTEC consultant and his NDIS support worker were always on hand to provide post placement support. And, with this support, Graham has been able to thrive in his first ever paid job.

\*In each instance, names have been changed to protect participants' privacy.

### **Chief Executive Officer Report**





I have pleasure in presenting to you the OCTEC Limited Annual Report for 2023.

Over the past 12 months, many Australians have found themselves facing financial and social crisis. Rising costs and interest rates have been devastating for many people. At OCTEC, we have been asking: what more can be done to assist those in our community who are struggling? The answer has been to do even more of what OCTEC does best. We've continued to develop meaningful partnerships with our participants, employers and other service providers, creating individually-tailored solutions to overcome barriers. We've continued to provide financial and material assistance to those in need. And we've continued to go above and beyond, finding new and innovative ways to deliver lifechanging services.

For our Employment Services team, 2023 was a year of significant program change. In May, the Commonwealth Government removed compulsory participation requirements for eligible parents under the ParentsNext program. OCTEC responded positively and pivoted to deliver a fully voluntary pre-employment program for disadvantaged parents, based on our proven Savvy Parents approach.

In October, when the original iteration of Jobs Victoria Employment Services came to an end, we re-focused and following a successful tender, commenced delivery of the Jobs Victoria Mentors Service in the Brimbank Local Government Area in Melbourne's western suburbs.

Meanwhile, other programs continued throughout the year. OCTEC delivered Disability Employment Services (DES) across NSW, Qld, Victoria and the ACT. And we are working closely with the Commonwealth as they develop a new disability employment program, due to commence in July 2025. OCTEC also continued our 47-year history of providing vocational training and employment assistance for disadvantaged young Australians, through our Workforce Australia Transition to Work services.

Along with Employment Services, our staff and participants in Training Services and at Huntley Berry Farm all faced the challenges of this past year with positivity and determination. Our Training Services team successfully applied for reaccreditation as an RTO until 2030. And, in partnership with our Employment Services teams, our trainers have delivered new and exciting vocational services for job seekers and employers through the innovative Job Vibes program, rolled out across metropolitan Sydney and Brisbane. At Huntley Berry Farm, we continued to recover operations after the challenges of COVID and a season of extreme weather. Our team remain optimistic of better times for the farm in the years ahead.

This challenging year also put our Corporate Services teams to the test, with organisational policies and procedures developed, tested, implemented and continuously improved. Major program changes, particularly in Victoria, led to significant site and staff changes, and I am especially grateful to our team for their hard work during this time of change. Their work allows OCTEC to continue delivery of programs and services for those in need during times of change and uncertainty.

As well as our core services, it was again wonderful to see our people partnering with their local communities through charity, fundraising and other events. In 2023, we participated in initiatives such as NAIDOC Week and International Day of People with Disability, and were actively involved in dozens of local community and business events and expos. We also increased the use of OCTEC's social media platforms to promote a range of worthwhile causes, such as R U OK Day, International Day of People with Disability and National Homelessness Week.

In 2023, OCTEC continued our tradition of being there for people in the communities we serve. I would like to acknowledge the support of OCTEC's Board and our Chair, Jeff Whitton, during another year of change and opportunity. And I would especially like to acknowledge all our managers, staff, participants and partners for their hard work and support during the past 12 months.

Andrew McDougall OAM MAICD Chief Executive Officer



# Our Organisation

OCTEC assists communities by providing individuals with pathways to careers, as well as helping people adjust to changing local employment conditions. To do this, we provide vocational education, training and employment assistance to a broad range of people in the community including many who are disadvantaged or have barriers to full participation.

A key to our success has been tailoring services to meet individual needs and local circumstances. For 48 years, we have continuously evolved to meet the changing needs of those we serve.

The community, employment and training sectors are extremely competitive, with a wide range of private and community sector providers, including national and international organisations, operating in a 'user-choice' and constantly evolving market. In the face of this competition, OCTEC has grown from a small, locally-based organisation to become a major not-for-profit provider, with a network of customised services across eastern Australia.

### Mission

Providing individuals with training and employment opportunities, assisting industry recruit and develop skilled workforces, and contributing to communities becoming more sustainable.

# Purpose

To provide and facilitate the provision of services that seek to relieve poverty, sickness, distress, misfortune, destitution or helplessness through purposes that include or are substantially similar to the following purposes:

- Develop, provide and facilitate services that assist people to acquire and improve their ability to seek, obtain and retain employment to address issues arising from discrimination, poverty, housing problems and other forms of discrimination.
- Provide and facilitate the provision of life long learning opportunities, accessible and relevant to the widest range of individuals and community needs directed towards removing barriers in gaining and maintaining employment, discrimination, poverty, housing problems and other forms of disadvantage.

**Corporate Services** 

Human Resources

**Financial Management** 

Asset Management

Information Technology

Marketing

- 3. Research, initiate and develop services that provide support for local people and in particular youth and otherwise disadvantaged people.
- 4. Provide and facilitate the provision of vocational training accessible and relevant to the needs of individuals and community needs.
- 5. All things incidental and conductive to achieve any of the above.

# **Participants**

OCTEC provides programs and services to all members of local communities, with particular focus on people facing barriers to employment, education and training services. Our participants include early school leavers, disengaged youth, disadvantaged parents, First Australians, people from culturally and linguistically diverse (CALD) backgrounds, people with disability, mature age people, people with learning difficulties, those living in rural and remote locations, people seeking retraining for a new career, people unable to progress from insecure employment, and those who are long-term unemployed. More than 80% of participants accessing our services fall into one or more of these categories. We partner with employers - including small and family businesses - specialist organisations and other employment service providers to assist each of our participants overcome their individual barriers.

#### Employment Services

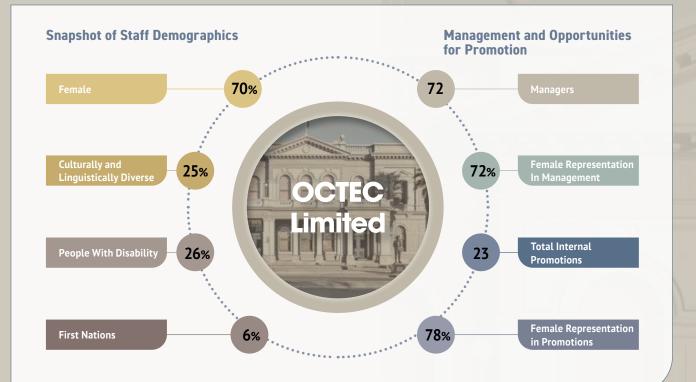
Disability Employment Services Savvy Parents Transition to Work Jobs Victoria Mental Health Employment Strategy Allied Health Services

#### Training Services Business and Service Industries Community Services and Health - Aged Care, Disability Services, Home and Community Care Retail Supply Chain Training for Regional Councils



#### Community Development

Huntley Berry Farm OCTEC NDIS Services National Panel of Assessors Technology Services Goldie College



# **Our Staff**

OCTEC exists to help create a fairer and more equitable society, and we partner with people from all backgrounds and situations to promote this important goal. One of our key values is respect for everyone who uses and delivers our services regardless of their gender, race, religion, disability or socio-economic background. This key value is reflected in our staffing practices which champion merit-based recruitment and equal employment opportunity. OCTEC knows that maintaining a diverse workforce, reflecting the characteristics of the communities we serve, is a critical element to quality service provision.





### **Our Senior Management Team**



Chief Executive Officer Andrew McDougall OAM



Manager Employment and Training Services Chris Clark



Deputy Chief Executive Officer Stephen Nugent



Deputy Manager Employment and Training Services Adam Swist



Manager Corporate Services Fred Emmi CPA



Manager Business Performance and Strategy Karen Grumley



Business Manager Andrew McInnes



Head of Training Services James Eskander

#### **Our Corporate Services Team**



### Coverage Further Details at www.octec.org.au

#### **New South Wales & ACT**

#### **ACT/Capital**

Belconnen Braddon Goulburn Queanbeyan Tuggeranong Woden

#### Canterbury/ Bankstown

Bankstown Campsie Condell Park Punchbowl Riverwood

#### **Central Coast**

Touklev Gosford Lake Haven The Entrance Woy Woy Wyong Budgewoi Doyalson

#### Central Western **Sydney**

Parramatta Auburn Chester Hill Granville Hornsby Merrylands Wentworthville

Victoria

Meadow Heights

**Broadmeadows** 

Pascoe Vale

Craigieburn

Sunbury

Fawkner

Glenroy

Geelong

Drysdale

Grovedale

Corio

Geelona

Calder

Coburg

#### Chifley Bathurst Oberon

#### **Coffs Harbour**

Coffs Harbour Woolgoolga Bellingham Nambucca Heads

#### Fairfield

Fairfield Bonnyrigg Cabramatta Wetherill Park Cabramatta West Fairfield East Smithfield

#### Hastings

Port Macquarie Laurieton Wauchope

#### Hunter

Cessnock Kurri Kurri Maitland

#### Illawarra

Wollongong Corrimal Shellharbour

#### **Inner Sydney** Surry Hills

Marrickville Redfern

#### Albury Lachlan

Forbes Parkes

Kiewa

Condobolin Lake Cargelligo Peak Hill West Wyalong

#### Liverpool

Liverpool Miller Hoxton Park

#### Lower Hunter

Newcastle Charleston Mayfield **Raymond Terrace** Toronto Wallsend

#### Macarthur

Campbelltown Camden Ingleburn Minto Narellan Picton Macleay Kempsey Manning Taree Forster

#### Gloucester Bulahdelah Tuncurry

**Murray Darling** Wentworth

#### Balranald

Dareton Nepean

Penrith

Katoomba Richmond Rouse Hill Springwood St Marys

#### Windsor New England and North West

Armidale Glen Innes Inverell Tamworth Gunnedah Guyra Moree Narrabri Tenterfield

Tingha Uralla Walcha

#### North Coast and Richmond

Ballina Byron Bay Kyogle

Lismore Mullumbimby Alstonville Casino Goonellabah Grafton Lennox Head Maclean Murwillumbah

#### Northern Sydney

Chatswood Dee Why Mona Vale North Ryde Brookvale Hornsby

#### **Outer Western** Sydney

Blacktown Mount Druitt **Quakers Hill** Seven Hills Luddenham Wallacia

#### Patterson

Orange Cowra Young

#### South Eastern

Waqqa Waqqa Tumut Cootamundra

#### St George-Sutherland

Kogarah Hurstville Sutherland Caringbah Rockdale

#### Sturt

Griffith Deniliquin Leeton Hay Hillston

#### Tweed

Tweed Heads Tweed Heads South **Banora** Point Kingscliff Pottsville

#### Windamere

Lithgow Mudgee Gulgong Kandos Portland Rylstone

Thomastown Heidelberg Greensborough

#### Sunraysia

Mildura Merbein **Red Cliffs** 

Epping

Lalor

#### Western District

Hamilton Portland

#### Westgate Melton

Deer Park Footscray St Albans Sunshine Tarneit Werribee Cairnlea **Taylors Lakes** 

#### **Goulburn Valley** Shepparton

Echuca Mooroopna Rushworth

### Hampden

Warrnambool Colac

#### Inner Melbourne & Bayside

Dandenong Box Hill Cheltenham Edithvale Elsternwick Melbourne CBD Oakleigh South Yarra

#### **Kiewa**

Wodonga Beechworth Corryong

#### Maroondah

Boronia Mooroolbark Ringwood Rowville Wantirna South

#### Monash Pakenham Cranbourne

Hampton Park Narre Warren

### Peninsula

Frankston Somerville Hastings Rye

#### Plenty

Preston **Doncaster East** South Morang



#### Queensland

#### Capricornia

Rockhampton Yeppoon

#### Fraser Coast

Maryborough Pialba

**Gladstone** Gladstone

Biloela Moura Agnes Water

#### lpswich

**Gold Coast** 

Southport

Nerang Biggera Waters

Coomera

Labrador

Palm Beach

Parkwood

Pimpana

Gympie

Gympie

Kingaroy

Nanango

Robina

lpswich Goodna Blackstone Dinmore Lowood Redbank

#### Logan

Logan Central/ Woodridge Beaudesert Beenleigh Browns Plains Dunwich

#### **North Brisbane**

Strathpine Chermside Mitchelton Fortitude Valley Nundah Toowong

#### Outer North Brisbane

Caboolture Deception Bay Bongaree Burpengary Kilcoy Margate Redcliffe

#### South Brisbane Upper Mount

Gravatt Inala Wynnum Capalaba Victoria Point Woolloongabba

#### Toowoomba and Darling Downs Toowoomba

Chinchilla Dalby Gatton Goondiwindi Laidley Oakey Roma St George Warwick

# Our Programs

**Highlights** 

report.

During 2023, OCTEC managers and staff were there to

provide support, encouragement and practical positive

assistance to thousands of Australians. You will read the

stories of some of these amazing people throughout this

OCTEC delivers a range of vocational programs and services, each with a community focus. These programs and services are funded by government and industry, along with the use of our own funds. OCTEC is resourceful and innovative. We develop active partnerships. We provide opportunities to build capacity and community.

#### Highlights

Here are just a few highlights of the year that was.

In 2023, OCTEC:



Delivered programs and services from 277 locations and sites

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- Assisted or provided services to more than 24,000 people
- Supported a caseload of more than 23,560 participants in employment services:
  - 13,782 in Disability Employment Services
  - 6,775 through our Savvy Parents (ParentsNext) services
  - 2,805 in Transition to Work, and
  - 201 in Jobs Victoria Employment Mentoring



14

Placed more than 10,635 participants into employment and/or education

Enrolled more than 435 clients as students of OCTEC's Registered Training Organisation

Supported more than 275 OCTEC students to complete a course, qualification or part qualification





# **Disability Employment Services**

Having a job is about more than earning money. Employment improves our health and wellbeing. Our work helps shape who we are. And having secure, sustainable employment models positive future behaviours for our family and friends. For this reason, OCTEC is passionate about our employment services, and the opportunity to make a real difference in the lives of unemployed Australians.

At OCTEC, we strongly believe that employing people with disability is not an act of charity, it makes sound business sense. We deliver both DES sub-programs – Employment Support Services and Disability Management Services. Disability Management Service (DMS) is for job seekers with disability, injury or health condition who need assistance to find a job and occasional support in the workplace to keep a job.

Employment Support Service (ESS) is for job seekers with permanent disability who need help to find a job and who need regular, ongoing support in the workplace to keep a job.

At the end of 2023, OCTEC had a caseload of more than 13,700 DES participants and we had placed the majority of them into employment or education. Our locally-based consultants deliver DES across a range of Employment Service Areas (ESAs) in regional Queensland, NSW and Victoria, plus the ACT, Melbourne, Brisbane and Sydney. Our approach to Disability Employment Services is two-fold: partnering with job seekers to overcome their barriers, obtain skills and experience, and secure meaningful employment, while also partnering with employers to assist them find suitably skilled and qualified staff. We invest in our job seekers, providing them with the experience, skills, qualifications and resources they need to secure employment, while assisting employers to meet their staffing requirements.



#### **Employment Services Management and Support**



Management and Support Team Chris Clark (Manager Employment and Training Services), Adam Swist (Deputy Manager Employment and Training Services), Charissa Mossop (Transition to Work and ParentsNext Manager), Fiona Quilkey (Operations and Performance Manager Disability Employment Services), Emma Fletcher (Employment Support Services Manager), Jade Ward (Administrative Assistant), Marie Mason (Special Projects Officer), Jennifer Dunn, James Fletcher and Kelly Thatcher (NDIS Employment Coordinators).



Quality and Compliance Team Karen Grumley (Manager Business Performance and Strategy), Katie Connolly, Leemar Dankha, Michael O'Keeffe, Jo Sullivan, Graeme Townsend and Belinda Wilson (Business Performance and Strategy Coordinators), Stephen Brown and Heath Watkinson (Performance and Quality Coordinators).





National Sales Team Tammy Alexander (National Sales Manager), Cameron Appleby, Al Brookman, Amed Fares, Matthew Foreman, Dan Hyndman, Maggie Lockington, Margaret Lundall, Shaun O'Cass, Joanne Rees, Jordan Smith and Alex Vinogradov (Workforce Development Coordinators).

# My Story Austin

When Austin first came to OCTEC DES in Tamworth, he had been unemployed for more than six years. With barriers including depression, anxiety and a spinal disorder, Austin found it hard to meet and engage with new people.

On commencement with OCTEC, Austin began partnering with our Career Consultant, Kinisha Verning. Kinisha conducted various assessments with Austin, discovering he had previous experience in administration and support services, and had also completed many years of volunteer work. Austin was eager to improve himself, to build on his skills and experience, and to gain new ones.

Over the next five months, Kinisha and Austin worked on strategies to help him overcome his anxiety. Anticipating future job interviews, OCTEC paid for interview clothing for Austin.

16

Kinisha assisted Austin with his job searches, investigating potential work options. She contacted businesses in the local area, seeking opportunities and conducting follow ups with employers after interviews to discuss how Austin performed and where he could improve. And, although Austin often felt dejected if he missed out on a position, he and Kinisha spent time analysing his performance and discussing how he could improve.

Kinisha and Austin also worked with Shaun O'Cass, OCTEC's local Workforce Development Coordinator, to broaden Austin's options. Shaun had developed a partnership with the manager of the Powerhouse Hotel in Tamworth and was able to arrange an interview for Austin.

Thanks to the assistance he'd received from Kinisha, Austin was successful at interview and offered a job at the hotel as a Night Auditor. His role is to conduct guest duties during night hours at the hotel. OCTEC further assisted Austin by providing work clothing and other items, and Kinisha began postplacement support. Austin is enjoying work and making new connections with his team mates.

Austin's employer is equally positive. Alice Snyder, Reservations Manager at the Powerhouse Hotel, recently said, "Austin's recent addition to our reception team as a Night Auditor has been a welcomed and promising development for our hotel. With great enthusiasm and a strong work ethic, Austin has quickly proven himself to be an excellent asset to our company."

#### **Sydney**



**OCTEC's Employment Service Management** Team is based in Penrith, and we deliver DES services from nine Sydney Employment Service Areas (ESAs): Nepean, Macarthur, Northern Sydney, Central Western Sydney, Fairfield, Inner Sydney, Liverpool, Outer Western Sydney and St George-Sutherland.

Across the Sydney metropolitan area, OCTEC employment services teams partner with

individuals and communities to build connection and capacity. In addition to our DES program, these initiatives include the Employment Accelerator initiative, assisting people from CALD backgrounds in western Sydney to connect with employers. We connected with people with disability at the Sydney Disability Expo, discussing career options and opportunities. We partnered

with the NSW Department of Corrective Services in Mt Druitt as part of the PIMDAN (Pacific Islands Mt Druitt Action Network) assisting unemployed people from Pacific nations to develop careers. And we participated in the Western Sydney Careers Market and in the Youth Homelessness Matters Day event with Uniting in Campbelltown.

#### **Central Western Sydney and Outer Western Sydney**







Junior Tauia (Regional Manager)

Norma-Marie Abboud, Michelle Hayton, Karen Hermez, Benita Lockyer, Shiva Shamsborhan, Nigel Singh, Uato'a Suafo'a, Jesse Suitupe (Career Consultants)

#### **Fairfield and St George Sutherland**



John Collins (Regional Manager)









Svetlana Momirovska, Sanjalini Singh (Senior Career Consultants), Bahtisan Anaz, Vishal Choudhary, Yvonne Chu, Tina Huang, Pauline Iwassi, Ngoc Le, Mai Nguyen, Joan Obuchowski, Palwasha Shinwari, Samira Tannous, Anh Tran, Vali Velardi, Katherine Zgouras (Career Consultants)





#### **Inner Sydney and Northern Sydney**











Ranjana Dhakal (Regional Manager)

Kristen Vallance (Senior Career Consultant), Anh Dung Doan, Sahar Farahbakhsh, Joanne Hohala, Mee Youn Kim, David Sarich, Jenny Zhang (Career Consultants)

#### Liverpool



Aipunou Smith (Regional Manager)









Rosie Bradbrook, Holly Heraud, Josephine Mapesone, Annettee McPhail, Manel Sabouni, Nuti Taiti-Taanoa, Sara Tuigamala (Career Consultants)





Barry Van Rensburg (Regional Manager)

Seema Kumar, Sia'a Lauofo, Aoatua (Val) Lee (Career Consultants)

#### Nepean



Angela Finch (Regional Manager)



Sandra Hope (Senior Career Consultant), Sonia Beattie, Yvette Blackshaw-Jukic, Debbie Boland, Ashley Cassar, Michael Dwyer, Robyn Hatfield, Kylie Quinn (Career Consultants)



Lesley Butler (Senior Career Consultant), Talaula Akeripa, Elizabeth Allen, Nicole Duke, Meagan Hamilton,

#### Western NSW and ACT

OCTEC has been delivering vocational wes services to local people in this region inclusince 1976. In 2023, we delivered train Disability Employment Services in the ACT of D and Queanbeyan, Chifley, Kiewa, Lachlan, prog Murray-Darling, Patterson, South Eastern regi NSW, Sturt and Windamere Employment Service Areas. Oran

We are an integral part of local communities across western and south

western NSW with our work program including community development and training services, as well as the delivery of DES and other employment services programs. In 2023, OCTEC activities in the region included participating in the Canberra Disability Expo and in the Essentials Day in Orange. Essentials Day offered local people access to job search support, career development, document assistance, housing solutions, financial resources and other



Aaron Fraser (Manager Regional NSW and ACT)

community services. OCTEC supported many other community events and made significant donations to help build local communities including a \$350,000 donations to the fit-out of the new Orange Regional Conservatorium building. OCTEC also came on board as Guardian Sponsor of the Home Base memorial softball event, organised by Orange District Softball Association in memory of domestic violence victim, Kristy Armstrong.

#### ACT and Queanbeyan







Emily Kennedy (Regional Manager) Nicole Booshand, Gillian Davis, Zoe King, Tarun Kamboj (Career Consultants)

#### **Chifley and Windamere**



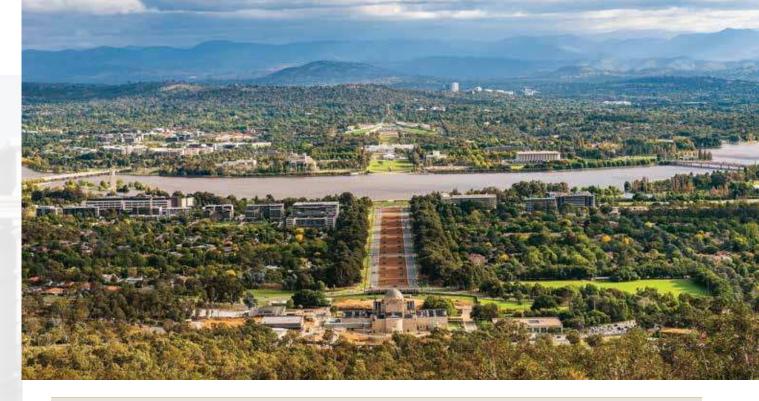
Nathan Fairbrother (Regional Manager)

20



Jacob Lyle, Rosalyn Stambe, Liz Lovett, Ryan Pickering (Career Consultants)





#### **Kiewa and Murray Darling**







Leeane Williams (Regional Manager)

Allison Allen, Sasha Clarke, Shane Packer, Rachael Pettitt, Leanne Rawlings (Career Consultants)

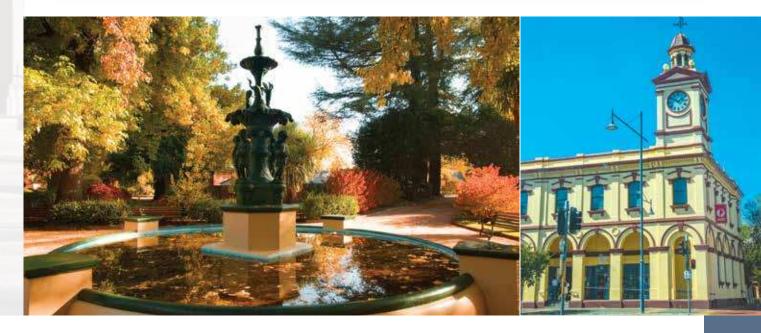
#### Lachlan, Patterson, South Eastern NSW and Sturt



Amy Townsend (Regional Manager)



Verity Morris (Senior Career Consultant), Jeleaha Cutmore, Heather Haworth, Shanae Sydenham, Hannah Wisse (Career Consultants)



#### **Northern NSW**

OCTEC delivers Disability Employment Services in 12 Northern NSW Employment Service Areas from the Central Coast to the Queensland border: Central Coast, Lower Hunter, Hunter, Manning, Hastings, Macleay, Coffs Harbour, Keepit, New England, Richmond, North Coast and Tweed ESAs. We are an active partner in local communities across these 12 ESAs, through DES delivery and involvement in community-wide events and initiatives. Some examples include participation in the Rotary Club of Ballina-on-Richmond Duck Race in September which raises money for local Northern Rivers charities,



Aaron Fraser (Manager Regional NSW & ACT), Corrina Page (Manager Northern Region)

being finalists in the Business NSW Regional Business Chamber Awards for Excellence in Diversity and Inclusion (Hastings Team), and connecting local people experiencing financial disadvantage with support services such as the Loaves and Fishes Community Pantry.

#### **Central Coast, Hunter and Lower Hunter**



Leeane Williams (Regional Manager)





Astra-Dee Wetherall (Senior Career Consultant), Amanda Gardner, Kriztle Greco, Jessica Jeffries, Liz Jones, Joel Pearse, Julie Potter, Marion Smith,

#### **Coffs Harbour, Hastings and Mcleay**









Katherine Smith (Career Consultants)

Kellie Reeve (Regional Manager)

Dion Hyde (Senior Career Consultant), Julie-Anne Clifford, Amie-Lee Cumming, David Sargent, Darryn Yule (Career Consultants)



#### **Keepit and New England**





Leeanne Williams (Regional Manager)

Jade Anabtawi, Kealia Fields, Todd Quinn, Kinisha Verning, Donna Uphill (Career Consultants)

#### Manning



Denise Raznatovic (Regional Manager)





Tegan Brooks, Tiah Cadd, Amber Emerton, Cindy Foley-Tennant, Maree Grady, Mackenzie Hudson, Kris Mashman, Alysha McGrath, Amy Villis (Career Consultants)

#### **North Coast and Richmond**



Matt Tancred (Regional Manager)





Rebecca Davidson (Senior Career Manager), Sarah Amery, Dallas Bentley, Karen Fischer, Michelle Jaeger, Samantha Kealy, Alex Wallace (Career Consultants)

#### **Tweed**



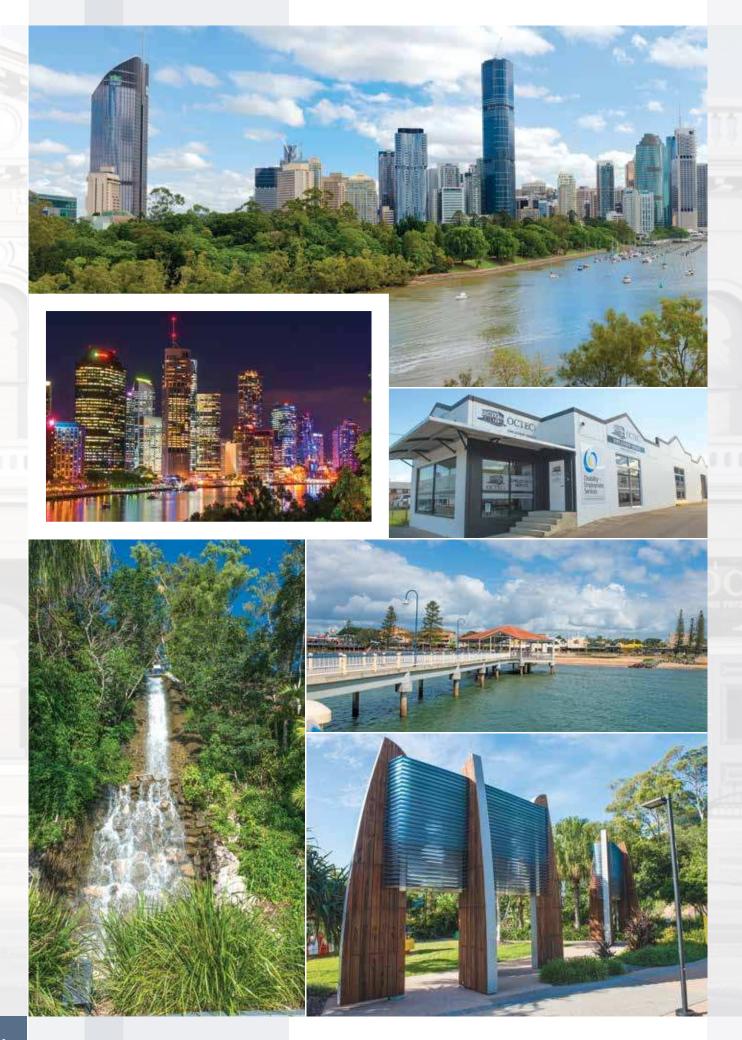
Zoe Parkinson (Regional Manager)







Odette Brooks, Roland Gawecki, Robyn Morris, Kim Scales (Career Consultants)



#### Queensland

OCTEC continued to deliver DES services across Central and South East Queensland throughout 2023. Our 11 ESAs are: Gold Coast, Logan, South Brisbane, Ipswich, Toowoomba, North Brisbane, Outer North Brisbane, Gympie, Fraser Coast, Gladstone and Capricornia. We also continued as an active partner in local communities across these 11 ESAs through involvement in community-wide events and initiatives. Some examples include the purchase and distribution of food parcels in Toowoomba, participation in the Out of The Shadows walk in Brisbane that raised money for Lifeline, and Corrina Page (Manager Northern Region)

assistance with the distribution of donated clothing to participants in disadvantaged communities in Toowoomba and Ipswich. We also participated in NAIDOC Week events at Ka'lang Respite Care in Hervey Bay, at a NAIDOC talent quest in Laidley, and at the Gladstone Expo and Inala family day.

#### **Capricornia and Gladstone**



Louise Simpson (Regional Manager)





Lee Holzwart (Senior Career Consultant), Natasha Chequer-Edwards, Sarah Dunn, Scott Hayne, Kelli Johnstone, Julian McDonald, Hannah Roby, Beau Rosin, Karyn Stockdale, Theresa Walker, Vicki Wilson (Career Consultants)

#### **Fraser Coast and Gympie**



Felicity Hill (Regional Manager)





Annie Angelone (Senior Career Consultant), Aliesha Cawley, Samantha Crocker, Belinda Lambert, Brooke Leonard, Kyla Marmara, Lena McGuire, Chris Nicholson, Robert Pilkington, Robert Sullivan, (Career Consultants)

#### **Gold Coast**



Zoe Parkinson (Regional Manager)



Michelle Maxwell (Senior Career Consultant) Tanya Ewins, Anita Johnstone, Emily Marshall, John Norman (Career Consultants)

#### **Ipswich and Toowoomba**









Rachael Scott (Regional Manager) Missy Hall (Senior Career Consultant), Jaclyn Barwick, Stacey Liebelt, Misha Temple, Emily Ware (Career Consultants)

#### Logan and South Brisbane



Tanya McKay (Regional Manager)









Reuben Kake (Senior Career Consultant) Kayla Apiata, Tui-Lee Hayward, Angela Honey, Mefilopati Palamo, Sophia Lewis, Julie O'Brien, Lanuola Otto, Irene Ramazani, Raed Remawi, Jesse Seiuli, Briane Stininato (Career Consultants)

#### North Brisbane and Outer North Brisbane



Nadine Wheeler (Regional Manager)





Angela Chan See, (Senior Consultant), Renee Abrams, Felicity Bubb, Moana Chan See, Catherine Crawford, Sheryl Day-Millar, Karen Higginson, Michael Mills, Tijana Radanovic, Kayla Skipper, Mequita Toomata (Career Consultants)



#### Melbourne



Tristan Knoop (Manager Southern Region)

In 2023, OCTEC delivered DES services across seven ESAs in metropolitan Melbourne: Bayside, Calder, Maroondah, Monash, Peninsula, Plenty and Westgate.

Through our Disability Employment Services, OCTEC has developed strong community linkages across Melbourne. As we build

partnerships, we are able to provide quality services for job seekers across the city. As well as employment services, our teams are involved in community building activities such as pop-up stands in local shopping centres and participation in job fairs, including the QIC Jobs Fair at Woodgrove Shopping Centre in Melton and at

Watergardens Shopping Centre in Taylors Lakes. During 2023 we also worked in local community networks, such as the Hume Employment and Learning Committee and the City of Whittlesea Business Network, to connect with employers, service organisations, community members and potential job seekers.

#### **Bayside**



Karen Lim (Regional Manager)



#### Calder



Hind Al-Madhoun (Regional Manager)





Janelle Flynn (Senior Career Consultant), Duoa

Alkaisi, Maria Baldo, Fouad Elali, Vinod George, Kylie Kent, Manuela Maya Mesa, Dieu Ngoc Nguyen, Sharbel Youkanna (Career Consultants)

#### Maroondah, Monash, Peninsula



Lawanya Herath (Regional Manager)



Allison Stewart (Career Consultants)

#### **Plenty**











Angela lacobellis, Julian Pike, Rhiannon Quinlan, Blaga Vinogradoff, Jacquelyn Wiley (Career Consultants)

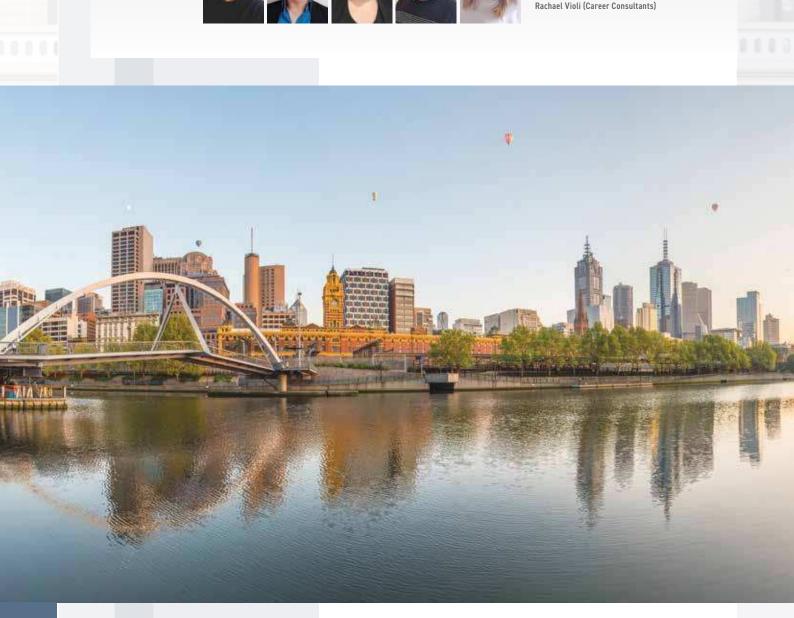
#### Westgate



Thao Le (Regional Manager)

28





#### **Regional Victoria**



Tristan Knoop (Manager Southern Region)



IIn 2023 OCTEC continued to deliver DES services in five Regional ESAs, covering the south, west and north of Victoria: Geelong, Hampden, Western District, Goulburn Valley and Sunraysia.

Across Regional Victoria, OCTEC works in communities to build partnerships and provide for the needs of local people. These activities go beyond our employment services and include participating in local networks, such as the Bellarine Training

Hub, to upskill local people experiencing disadvantage. OCTEC also participates in various job fairs including the Careers Jobs and Skills Expo in Portland as part of National Careers Week.

#### Geelong, Hampden, Western District









Allan Benfield (Regional Manager)

Ashleigh Hughes (Senior Career Consultant), Amanda Carlton, Rebecca Ross, Samantha Mitchell, David Trenholm, Ella Tuck (Career Consultants)

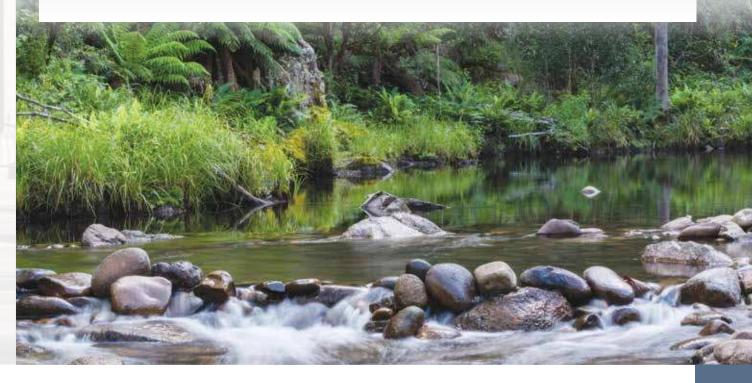
#### **Goulburn Valley, Sunraysia**







Tony Papaioannou (Regional Manager) Casey Osbourne (Senior Career Consultant), Allison Allen, Brittany Mullins, Rachael Pettit, Leanne Rawlings, Lauren Wilhelm Career Consultants)



## Parents Employment Services (ParentsNext)

OCTEC has been one of the largest providers of the Australian Government's ParentsNext program since its inception. From commencement in July 2018, OCTEC has provided support to parents in 10 Employment Regions in NSW and Queensland from more than 80 locations.

In May 2023, following a government decision to remove compulsory participation requirements for eligible parents, OCTEC continued its delivery of voluntary pre-employment services for single and disadvantaged parents, using our proven Savvy Parents Model. Our consultants work in partnership with each parent to develop early intervention assistance, improving employability skills and reducing the risk of long-term welfare dependency.

We meet the specific needs of participants by tailoring our service provision, taking into consideration the home life, cultural background and childcare needs of each parent. We help participants identify and achieve education and employment goals, and we help them access and complete self-development workshops and connect with local services as they prepare to enter or re-enter the workforce.

Based on our extensive experience, we know and understand the transferable skills that parents have. We work closely with local employers, OCTEC Training Services and other training partners, to help parents and carers build on these skills and gain qualifications. And we support them to gain work and ultimately build long-term careers.

Throughout 2023, our Savvy Parents staff were also heavily involved in local community events. Our Keepit team participated in the TFSS pop-up playgroup in Tamworth. Our Brisbane team came on board with the Somerset Early Years





Charissa Mossop (ParentsNext Manager), Fifita Allen-Kepu (Operations Manager), Leanne Tramonte (Senior Business Performance and Strategy Coordinator), Sarah Derrett, Rhiannon Knaggs, Harsha Hulman, Vanessa Smith (Business Performance and Strategy Coordinators)

Children's Christmas Party at Mercy Community Services, Lowood. Our Ipswich team connected with potential participants at the Wivenhoe Jobs Fair. And our Northern Sydney Savvy Parents staff donated essential items to the We Care Connect charity on the NSW Central Coast.

# My Story



30

Katherine was in dire straits when she first came to OCTEC ParentsNext in Tenterfield, New England NSW. A mother of six children, Katherine had lost everything in the 2022 North Coast floods and had moved to the Tenterfield area for a new start. She had not worked in many years and did not hold any qualifications.

Katherine was paired with OCTEC Parents Consultant, Laura Ferris, and they started working on Katherine's immediate needs and longer-term goals. Katherine shared with Laura her goal of gaining qualifications and working as a Naturopath. She wanted to study for a Diploma in Health Science and eventually a Bachelor's Degree. However, she needed income to support this goal, and to provide for her family.

Katherine had previously worked in hospitality, and OCTEC provided funds

for her to gain RSA and RSG certificates. Laura provided job search assistance, sending Katherine's résumé to employers and conducting practice interviews to hone Katherine's skills. With her certificates and renewed confidence, Katherine successfully secured a hospitality position with a local winery. OCTEC provided work clothing and a new phone, as well as a printer to allow Katherine to continue her studies when not

Katherine

rostered for work.

Of her time with OCTEC's Parent services, Katherine says, "I enjoyed my time with OCTEC immensely. The support I have received through studying and work opportunities has allowed me to complete certification in the hospitality industry and a Diploma in Health Sciences, giving me the opportunity to improve my future and allowing me to diversify into completely new industries with confidence."

#### **Brisbane South East and Somerset**











Melinda Walton (Regional Manager) Mana Faifai, Sekou Kenneh, Kylie Dwyer, Corrine Noonan, Nicole Taylor (PN Consultants)

#### **Darling Downs**







Alana Burnett (Regional Manager)

Ashleigh Bergen, Loren McLennan, Victoria Ryan, Libby Smith (PN Consultants)

#### **Wivenhoe**









Peta Mullins (Regional Manager) Junior Ioapo, Chandell McEvoy, Lucy McGeraghty, Jessica Nock, Tracey Smith

#### **Gold Coast and North Coast**



Sandra Parkinson (Regional Manager)







#### New England and North West, Sydney North and West











Alicia Craft (Regional Manager) Laura Ferris, Courtney Kelly, Tanya King, Robyn Klein, Beth Neumaier, Nahria Shannon, Teresa Turner (PN Consultants)

#### Sydney Greater West and Sydney South West



Julie Stricek (Regional Manager)







Raed Al-Khadadi, Sherry Farhan, Cheryl Hatzistamatis, Maheen Khan, Sharlene Longman, Arzu Ozturk, Kelly Nowland, Thanh Ha Ly Nguyen, Annastasia Sen, Elvedin Topcagic (PN Consultants)



# Transition to Work

OCTEC has been successfully delivering Transition to Work (TtW) since May 2016. A specialist youth employment program funded by the Commonwealth Department of Education, Skills and Employment, TtW is designed to assist 15 to 24-year-old job seekers, supporting them as they move from school to secure employment, or into other vocational activities. The program's focus is young people who have disengaged from this transition process and are therefore at risk of long-term dependence on welfare payments.

OCTEC delivers TtW in five Employment Regions in NSW and the ACT: Capital (the ACT and surrounding areas), Central West (Lithgow to Parkes), Murray Riverina (Wagga Wagga, Griffith, Leeton), Illawarra (Wollongong and surrounding areas) and Sydney South West (Bankstown and Fairfield to Camden and Campbelltown). Our teams in these areas engage participants in vocational learning relevant to their goals and ambitions, as well as arranging work trials and casual placements. This enables participants to gain practical work experience and

to develop the skills and experience they need to build great careers, while also meeting the specific labour demands of local employers. In December 2023, we had a caseload of more than 2,800 TtW participants, placing many these young people into employment and/or education during the year.



Charissa Mossop (ParentsNext Manager), Fifita Allen-Kepu (Operations Manager), Leanne Tramonte (Senior Business Performance and Strategy Coordinator), Sarah Derrett, Rhiannon Knaggs, Harsha Hulman, Vanessa Smith (Business Performance and Strategy Coordinators)

# **Our Story**



OCTEC's work with young people goes beyond delivery of the Transition to Work contract. For example, in August 2023, our western Sydney TtW team collaborated with local **OCTEC** Disability Employment Services staff to deliver a new Job Readiness Project at the Cobham Youth Justice Centre. Our team worked on résumés and interview skills, and provided appropriate job interview clothing as part of a fiveweek course, with the aim of preparing young offenders to seek and apply for work after being released. The project was delivered in partnership with Training Services NSW and DLI Training.

#### Capital



Lana O'Brien (Regional Manager)



Ilecia Astill, Dominico Esposito, Emily Lester, Gunjanjot Kaur, May Li, Samantha Roberts, Ellie Wykes (TtW Consultants)

#### **Central West Region**



Kim Eager (Regional Manager)



Mary-Kate Cowell, Telisha Phillips, Erin Rainsford, Donna Rouse, Melanie Waterton (TtW Consultants)

OCTEC - Working to provide training, find employment and support people in need

#### lllawarra





Lesley Hallett (Regional Manager)

Abby Brownlee (Senior TTW Consultant), Seychelle Albert, Bonnie Brightling, Storm Dallas, Emily Sevim (TtW Consultants)

#### **Murray Riverina**







Lauren McCarthy (Regional Manager) Georgia Barnes, Ashley Cassar, Tanealle Eccleston, Sherrie Freemantle, Bianca Hunt, Neisha Mullen (TtW Consultants)

#### **Sydney South West**



Lesley Hallett, Andrew Ly, Rina Richter (Regional Managers)



Ben Loffler (Senior TTW Consultant), Gypsy Cunningham, Ben Quinn (Indigenous Mentors), Kathleen Allen, Tylah Allen, Ahmad Arsalah, Michael Bui, Tuong Vi Bui, Samantha Cookson-Fraietta, Briarne Cuerden, Danielle Couvakis, Reese Eteuati, Shyla Fulu, Veronica Grizelj, Brittany Gornalle, Rawda Itani, Marie Kitiona, Miguel Limson, Tianna Martinez, Jeanene Maxwell, Alison McLean, Felicia Ngo, Mernah Nissan, Mauga-Trinity Smith (TtW Consultants)



# **Jobs Victoria**

Thousands of lives have been changed for the better since OCTEC began delivering job seeker mentoring services under the Victorian Government's Jobs Victoria Employment Services initiative in July 2021.

Each OCTEC job seeker is partnered with a mentor who coordinates their specific and individualised services throughout their time in the program. Similarly, employers have a single point of access to our services through a dedicated Workforce Development Coordinator.

We partner with specialist support services across Victoria to help our job seekers overcome employment barriers. And we have agreements in place with vocational training providers to equip our job seekers with the skills and qualifications they need to secure and retain employment.

In the first five months of 2023, our Jobs Victoria team made more than 1,600 placements, almost 200% of our contracted placement target. Plus we achieved 26week outcome performance that was more than 130% of target. We delivered Jobs Victoria services across seven regions (involving six OCTEC teams) covering both metropolitan and rural locations.

In October 2023, the Victorian Government rationalised Jobs Victoria services, focusing



on five priority local government areas. As a result of a successful tender, OCTEC was chosen to deliver Jobs Victoria Employment Mentoring in the Brimbank Local Government Area, in Melbourne's western suburbs. We continue to deliver outstanding employment mentoring for job seekers in this area, tailoring services to address their needs, while meeting the labour requirements of local employers.





Kate Peart (Manager Jobs Victoria)

Soula Krikelis (Business and Performance Strategy Coordinator), Anna Alberico, Tony No (Workforce Development Coordinators), Van Ngo (Senior Employment Mentor), Jessica Brkic, Albert Lim, David Pham, Pravena Sofea (Employment Mentors)



Ashish was the first job seeker OCTEC registered under the new 2023 Jobs Victoria contract. He is a mature aged exoffender, who had significant financial and mental health issues and was at risk of becoming homeless. He hadn't been able to find a job while connected to another employment provider, and wondered if he would ever work again. Ashish was overwhelmed by it all and was worried that his barriers were insurmountable.

At OCTEC, Ashish was assigned to Workforce Development Coordinator, Anna Alberico, and Senior Employment Mentor, Van Ngo. He told them that even though he was out of gaol, it felt like his punishment would never end. They encouraged Ashish not to despair and to look past his criminal record. They encouraged him to build on his obvious determination and ability

to articulate his skills and willingness to work. They knew with the right support, Ashish would be able to find work and to start earning money.

Anna and Van discovered that Ashish had tertiary qualifications, but observed that his personal presentation style and criminal history were holding him back. They helped Ashish to create a professional résumé and conducted interview-technique coaching. They referred him to a local housing provider to assist with his rent issues and connected him with programs that assist ex-offenders to re-engage with community.

Ashish told Anna and Van he had completed traffic controller qualifications during his time

Ashish

in gaol, and felt this would be a good place for him to start rebuilding his career. OCTEC connected Ashish with a local traffic management employer and he was offered an interview. Thanks to Anna and Van's coaching, Ashish performed well at interview and was offered a job.

As part of his new employment, Ashish was required to complete an online induction. As he didn't own a computer, Ashish attended our site and used our job search computers to complete the induction modules. Anna and Van liaised with Ashish's Workforce Australia provider to ensure he had the tools he needed to commence work, resulting in the purchase of PPE and a mobile phone for him.

Today, thanks to OCTEC Jobs Victoria and our dedicated team, Ashish is creating a new career for himself while gaining financial stability and rebuilding his life.

# **National Sales Team**

My Story

Addressing skill shortages and tailoring recruitment services that meet the current and future staffing needs of employers is a critical component of OCTEC's delivery of employment services. And our National Sales Team is an essential element of that approach.

Too often, employers are frustrated when contacted by multiple staff members from the same organisation, raising the same issues. It's inefficient and unproductive. Working at the national, regional and local level, OCTEC's Workforce Development Coordinators (WDC) offer employers a single point of contact for our services. The team works closely with employer partners, covering organisations of all sizes and sectors. They assist employers to identify their specific labour needs and skill requirements, and then work with our Career Consultants and Employment Mentors to match job seekers possessing the exact requirements.

Throughout 2023, our WDCs worked with employers across the regions – from small

and family businesses to large multinationals – to identify job vacancies and source job seekers to fill those vacancies. As well as local employer partnerships, the National Sales Team has developed relationships with national employers, such as our partnerships with Australian Unity and Multiplex. These partnerships offer our job seekers skills development and career pathways into the care and construction sectors.

# Ebonee

When young people face multiple and serious barriers to economic and social participation, OCTEC Transition to Work is there to assist them on a pathway to employment.

Ebonee Harding came to OCTEC Transition to Work Parkes in mid-2023. While she had previously worked in hospitality, Ebonee had limited education, having left school in Year 8. She'd also experienced personal trauma and had mental health barriers.

Our TtW Consultant, Telisha Phillips began working with Ebonee, conducting an initial assessment to understand her barriers and her strengths more fully. She found Ebonee to be a friendly and engaging young woman, with personal attributes suited to working in customer service. Telisha assisted Ebonee to improve her résumé, as well as providing personal coaching and encouragement. When a service attendant vacancy came up at a major local club, Telisha encouraged Ebonee to apply. Ebonee was successful in securing the job and OCTEC provided her support in the early stages of her employment. Telisha helped Ebonee to access relevant training courses, gain necessary licenses and purchase work wear, all funded by OCTEC.

With OCTEC's ongoing support, Ebonee thrived. The club's General Manager subsequently emailed Telisha with great feedback. "Ebonee has been with us at the club for two months now, and she has exceeded all expectations. She is a great



listener, a fast learner, and is willing to give anything a go. She is kind and courteous to patrons, which really upholds our beliefs and standards at the Club. It is a pleasure to have Ebonee as a part of our team, and it is a pleasure to work with OCTEC.



# **Mental Health Employment Strategy**

**OCTEC's Mental Health Employment** Strategy (MHES) is an important element of our employment service approach. With increases in interest rates and the cost of living, mental health-related issues continue to be a challenge, especially for people facing long-term unemployment. OCTEC staff work to maximise employment outcomes for people with mental health barriers. We develop partnerships with specialist service providers such as community mental health centres, as well as psychologists and other specialist clinicians to ensure our participants receive the specific assistance they require.

OCTEC is involved in important local mental health initiatives across Australia. One example is the LikeMind Centre in Orange, funded by the NSW Government providing an integrated and holistic mental health service for participants aged 18 to 65 years. OCTEC has a Memorandum of Understanding with LikeMind lead agency, Aftercare, to provide in-kind support to the centre, particularly in relation to the vocational and social needs of participants. We are also represented on the LikeMind Consortium. Another key partnership is with headspace youth mental health services. While headspace centres are run by different lead agencies, they have a common model and common goal, to provide better mental health outcomes for young people 12 to 25 years of age. OCTEC staff partner with headspace youth mental health services across the country, co-servicing hundreds of headspace clients every year through our Workforce Australia Transition to Work program and through Disability Employment Services.

For many years, members of the OCTEC team have also gone above and beyond to raise awareness of mental health issues and funds for services in the sector. Nine Australians are lost to suicide every day. Our Wivenhoe ParentsNext Manager, Peta Mullins, has been impacted by this terrible reality. Peta has lost four friends to suicide and during 2023 she decided to do something about it. In September, Peta completed the 9km Out of the Shadows walk, raising money for the 24-hour crisis service Lifeline. Her fundraising efforts helped to raise much-needed funds for Lifeline's free 24-hour counselling service that helps to reduce the incidence of suicide across Australia.



OCTEC ParentsNext Regional Manager, Peta Mullins, was supported by family and friends when completing the Out of the Shadows walk during World Suicide Prevention Week.

# **Our Story**

OCTEC Transition to Work clients after a successful fitting with Dress for Success Illawarra Operations Manager, Bonnie Comber (front centre), and OCTEC TtW Consultants Emily Sevim, Storm Dallas and Abby Brownlee.

301

Dress for Success

There's a saying that when you look good you feel good, and while this is obviously simplistic and somewhat clichéd, it does recognise the complex relationship between physical presentation and psychological health.

OCTEC clients face many barriers, one of which is a lack of self-confidence, especially amongst our younger program participants. OCTEC's job is to help our clients put their best foot forward when they go for job interviews. We assist with résumé creation and job interview preparation, as well as personal grooming and presentation.

This is where our relationship with charity Dress for Success comes into play. Like OCTEC, Dress for Success is a not for profit organisation doing important work in the community services sector. Dress for Success empowers women to achieve economic independence by providing a network of support, one-on-one styling sessions, and development tools to help women thrive at work and in life. OCTEC works with Dress for Success throughout New South Wales and ACT to help women overcome bias and discrimination when entering or re-entering the workforce. These services are at no cost to participants. Transgender women and non-binary individuals who are comfortable in women's spaces, are warmly welcomed.

Dress for Success Illawarra Operations Manager, Bonnie Comber, says the right clothing is an important piece of the puzzle. "At Dress for Success, we're all about building confidence and capability, through our free styling and career support services. Our goal is to help our clients not only get the job but to thrive in that job." As with OCTEC's program participants, Dress for Success clients come from all walks of life and have often been through a great deal before connecting with the service.

Bonnie said her team enjoys seeing OCTEC Transition to Work participants using their service. "The change can be instantaneous; we see our clients stand taller, smile bigger and have a noticeable shift in their confidence and energy."

Using the services of Dress for Success, as well as the men's service Dress For Work, has been an essential element in the success of OCTEC's Job Vibes program.

"We've recently supported Afghani and Ukrainian refugees restarting their lives," added Bonnie. "We've supported women who've been out of work for years and need to build the confidence to re-enter the workforce. And we've supported women who have escaped domestic violence with only the clothes on their back."

# **Training Services**

OCTEC is a Registered Training Organisation (RTO 90142) offering quality vocational training relevant to both job seekers and employers. We provide job seekers with skills and qualifications that lead to careers, and assist employers meet their demands for skilled, job-ready staff.

In 2023, our Head of Training Services, James Eskander, and his team continued to build on our 'one stop shop' service delivery model for vocational training, offering job seekers and employers coordinated preemployment and skill development services. We provide direct assistance to job seekers from course enrolment right through to post-placement employment support, with training courses that lead directly into employment. We also tailor specific training solutions to our employer partners, giving them direct access and input into the training of their current and future staff.

In August, the Training Services team achieved an important milestone when they successfully completed our re-registration process with the Australian Skills Quality Authority (ASQA). This enables us to continue delivering accredited training and operating as a Registered Training Organisation through to 2030.

The team continues to maintain a wide range of qualifications on our scope, so as to respond to the needs of job seekers and employers in an effective and timely manner. This includes providing access to nationally-recognised qualifications at the



Certificate II, III and IV levels of the Australian Qualifications Framework (AQF).

OCTEC maintains a state-of-the-art training facility at Croagh Patrick in Orange, Central Western NSW. The Phillips Centre has facilities for hands-on, practical training in aged care and other community services, along with online training equipment and accommodation for those needing to travel to complete their training face-to-face.



James Eskander (Head of Training Services), Casey Crook (Training Manager), Benjamin Cottee (RTO Compliance Manager), Karen Gerke, Heather Butler (Training Coordinators), Nicole Daws (Training Services Administrator), Lee Cuff, Keith Davies, Colleen Dyer, Pamela Fleming, Alison Hamilton, Allyna Neville, Rebecca Sawell, Samantha Sculthorpe, Dharna Vyas, Susi Witt (Trainers and Assessors)





# **Training Solutions for Job Seekers**

Pressures on the Australian economy, largely due to rising supply costs and interest rates, have had an impact on the vocational training sector, with some employers reluctant to invest in training for their staff. In response, **OCTEC Training Services has continued** to provide cost-effective training solution customised to the needs of job seekers along with employers and their current staff.

OCTEC seeks to overcome business hesitance by offering training solutions for job seekers which directly align with identified skills gaps. Our 'one stop shop' approach for job seekers and employers brings employment and training solutions together. Our training and employment service teams work side by side to identify the specific skills and qualifications that local employers are looking for, and then offer access to courses that meets those needs.

An excellent example of our integrated approach to job seeker vocational development is our innovative Job Vibes program. First conducted in Western

Sydney in mid-2023, this program provides a collaborative approach to vocational skills development for long-term unemployed and disadvantaged job seekers. Program content includes basic digital literacy training, a focus on foundational skills to improve work readiness, and completion of accredited training units in Business, First Aid and WHS. Job seekers also receive personal job search mentoring and personal presentation workshops to prepare them for the open labour market.

Job Vibes illustrates how our training approach is flexible and adaptive. We use a mix of delivery models including online course delivery and one-onone support via phone and Zoom. Job seekers also have access to OCTEC's world class training facilities, including our state-of-the-art Phillips Centre at Croagh Patrick in Orange.

Working closely with our employment services teams, our Trainers and Assessors have experience in a range of industries, ensuring that our

Participants complete training in first aid and aged care at OCTEC's Phillis Centre at Patrick College in Orange.



training reflects industry best practice and remains relevant to the changing needs of employers.

In 2023, OCTEC issued the following national-accredited qualifications to job seekers:

- 98 qualifications at Certificate III or IV level,
- 177 Statements of Attainment,
- 31 Statements of Participation for nonaccredited training.

# Partnering with Employers and Industry

OCTEC works in partnership with employers across a broad range of industries. We offer the training and qualifications that businesses need to meet their current and future needs for skilled staff. This includes nationally-recognised business qualifications that are relevant to multiple sectors, as well as accredited training in specific sectors such as retail and health and community services.

The health and community services sector, especially aged and disability care, is a sector where demand for skilled and qualified staff continues to be high. In 2023, OCTEC Training Services concentrated significant resources in support of the sector, delivering a range of nationally-recognised qualifications from the Community Services and Health Training Packages, including individual support qualifications in aged care and disability services. Employers in the sector are able to access accredited skills training for both new and existing staff members.

Examples of our work with in this sector include delivery of Assist with Medications training for care providers across Central West NSW, Aged Care Training Needs Identification for Aboriginal Health Services in Western Sydney, and First Aid training for participants across Sydney and regional NSW.

Moving into 2024 and beyond, we plan to expand our community services training program in support of NDIS providers and other community sector businesses. This includes expanding our delivery of full and part qualifications in disability services and leisure and health. We also plan to expand our delivery of business-related qualifications for managers and administration staff working for NDIS providers and in other community sector organisations.



Pictured here are training participants at Orana Gardens in Dubbo NSW, learning to dispense medication as part of their Assist with Medications training.



# **Government-funded Programs**

Each Registered Training Organisation (RTO) is registered by the Australia Skills Quality Authority (ASQA) to offer a scope of approved and accredited training courses and/or specific units of competency. In 2023, OCTEC's RTO offered a scope of training which comprised 12 accredited qualifications:

- five courses at Certificate IV
- five courses at Certificate III, and
- two courses at Certificate II level.

# **Smart and Skilled**

Delivery of these qualifications is supported by government funding in many cases, with one of the most important sources of funding being the NSW Government's Smart and Skilled program. This program provides subsidised vocational training to eligible students in priority regions across the state. OCTEC is an approved Smart and Skilled Training Provider and in November 2023, we successfully applied to continue delivery of a range of courses under Smart and Skilled including a number that involve Australian Apprenticeships and/or Traineeships. Our courses support industry sectors that have high demand for skilled workers including hospitality and health and community services. They also include courses with multi-sector application such as Certificate III in Business. OCTEC offers

courses across NSW, through small group classroom training and distance education options, for durations between one and four years.

# **ACT Funding Agreement**

In 2020, OCTEC first secured an ACT Funding Agreement (ACTFA) to deliver programs that address the major objectives of the ACT vocational education and training (VET) system. In 2023, OCTEC successfully reapplied to be an ACT Government funded provider and we continue to liaise with the government to identify specific funding for courses which will meet local employer and job seeker needs.

# **Our Story**



Aboriginal Health Services

A key priority for OCTEC is to help "close the gap" between First Australians and the wider Australian community. Equipping and assisting the care sector to improve the health and wellbeing of First Australians has been a particular focus over the past year.

Between July and November 2023, OCTEC Trainer Sherryl Briggs worked with Aboriginal Health Services in Mount Druitt in Western Sydney, to deliver a Training Needs Identification bespoke program in aged care. A great example of our collaborative approach, the program was developed by OCTEC Training Services in partnership with Aboriginal Health Services and the Local Skills Broker from the NSW Department of Education.

It's another great example of OCTEC's hands-on support for local communities through practical training and the development of workplace skills!









Tony Belmonte (HBF Manager), Dan Pritchard (Marketing and Operations Officer), Max Dennis, William Good, Daniel McGregor, Luke Mavrak, Alex Paniz, Hunter Press, David Quinlan, Jay Reed, Samantha Strudwick (Supported Employees).

# **Huntley Berry Farm**

Huntley Berry Farm (HBF) is OCTEC's Australian Disability Enterprise and is situated between Orange and Spring Hill in Central West NSW. The farm is a multi-faceted operation that provides specialised supported employment for participants of the National Disability Insurance Scheme, as well as being an important tourist attraction in Orange and the Central West, and a working farm that grows high quality produce for local consumers.

2023 was a year of consolidation and recovery for the farm after three challenging years dominated by COVID-19 restrictions and weather extremes. And, while this was welcomed by the farm workers and customers alike, the flooding of late 2022 still had an impact. The farm's usual supplier of strawberry plants was unable to supply any seedlings in 2023, meaning that our 'pick your own' sales during the 2023-2024 berry season were significantly reduced. The HBF managers used the opportunity of a smaller strawberry crop to plant more raspberry canes, replacing those lost in the 2022 flooding and expanding the raspberry growing area. The benefits of that decision won't show until early 2025, but it's one example of how our HBF team are always looking to adapt to the weather conditions and the challenges of a changing climate.

Continuous improvement is an ongoing focus across all farm operations. We regularly review our work procedures and program, as well as our range of products and services, to ensure our supported employees have a safe and inclusive work environment that provides plenty of opportunities to learn and develop. Continuous improvement also underpins our efforts to provide the best possible visitor experience, regardless of whether visitors are regular locals or first-time travellers to the Central West from other parts of Australia or overseas.





In February 2023, OCTEC's quality systems and the farm's operations were audited by BSI Group against the NDIS Practice Standards as part of OCTEC's NDIS reaccreditation application. BSI's report concluded that OCTEC's service provision is of a high standard and subject to ongoing monitoring and review, and that Huntley Berry Farm "is committed to providing a quality service with a focus on client safety and quality outcomes".

The provision of quality outcomes for our supported employees is underpinned by the farm's diverse program of activities. This includes members of the public being able to 'pick their own' berries and vegetables from November to April, year-round opportunities to feed the farm animals and visit our Marang Indigenous Edible Garden, periodic family fun days, our pre-Christmas pop-up shops in Orange and Bathurst, ongoing operation of the farm's online shop, and the annual program of planting, pruning, watering and weeding that keeps our farm looking great.

The HBF managers and supported employees worked hard throughout 2023 to repair the damage done by the late 2022 flooding, and to bring the farm back to its usual high standards. And while farming will always be weatherdependent, and at times heartbreaking, the HBF team is cautiously optimistic that 2024 will see a return to the full range of 'not just a berry farm' products, services and experiences.





# **Community Development**

# NDIS

OCTEC is a registered provider under the National Disability Insurance Scheme (NDIS). Through participation in the NDIS, we seek to help people with disability gain employment, develop skills and become more independent. Our NDIS service provision is focused on OCTEC's core business areas of employment and training.

During 2023, we successfully delivered Supported Employment services at Huntley Berry Farm and at Old Town Hall, our Head Office in Orange. We also have capacity to deliver Individual Employment Support and Employment Support and Preparation in a Group in Orange and across our network of Employment Service sites.

# OCTEC NDIS Your Choice, Brighter Fucture

# National Panel of Assessors

OCTEC delivered National Panel of Assessors (NPA) services in four Employment Service Areas throughout 2023. These were Patterson in Central West NSW, Nepean and Macarthur in western Sydney, and Bayside in south east Melbourne. NPA develops community capacity by supporting the delivery of Disability Employment Services. We deliver two service streams of NPA: Ongoing Support Assessments (OSAs) and Supported Wage System (SWS) assessments. OSAs help determine the level of ongoing support required by a DES participant, especially those in Employment Support Services, to help them maintain employment. SWS provides reliable productivity-based wage assessments to help eligible people with disability obtain and maintain employment.

# **Tools for Careers**

OCTEC uses numerous career assessment and development tools to help our participants identify and overcome barriers, and to find and maintain employment. Our Barrier and Ability Recognition Tool (BART) is an assessment mechanism exploring each participant's individual barriers, interests, abilities, communication, education, training, employment history and transport access. Our Career Capital assessment tool assists participants to discover careers that suit their preferences, strengths, skills and past experience. Career Capital also helps participants to write and develop a quality résumé.

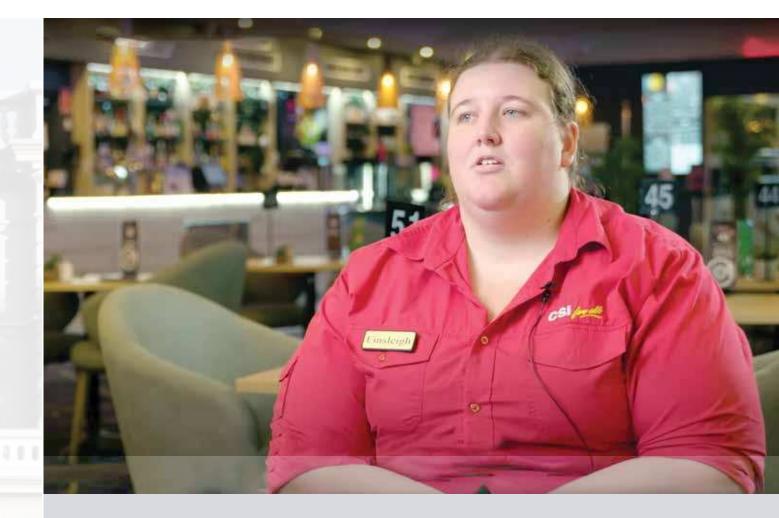


OCTEC NPA Assessors Debra Baskerville, Anita Nikolovski and Eadith Selvaraj.

In addition, OCTEC uses a range of other devices to help our participants seek work, develop skills and sustain careers relevant to local economic conditions. Across all our sites, we use a range of Biz Support financial packages to provide resources, training, mentoring and post-placement support for our participants and their employers.

Where barriers exist to prevent a direct connection between participants and staff, OCTEC uses innovative tools and strategies for engagement, assessment and career development. Some of these initiatives include online study groups using Zoom technology, allowing participants engaged in online vocational education to connect and support each other. We have hosted online OCTEC Parents Advisory Group under the ParentsNext program, conducted proactive online reverse marketing of job seekers to employers, continued the delivery of online training and assessment services, and re-administered client assessments to identify previously undisclosed barriers, such as mental health challenges.





# My Story Einsleigh

Einsleigh first came to OCTEC Ipswich after struggling to find a DES provider that met her needs. It was Einsleigh's mum who first suggested OCTEC. In the words of Rachael Scott, Regional Manager Ipswich and Toowoomba, "Einsleigh's mum had been through our services as well, and she felt OCTEC was the right provider to help Einsleigh overcome some pretty severe barriers and achieve some career direction".

Einsleigh and her consultant spent time setting some basic goals, like developing a résumé, and celebrating when each milestone was achieved. Rachael says: "we felt that a role in hospitality might be a good fit for Einsleigh, especially if that role was one where we could walk alongside her, offering advice and assistance when she needed it." Loressa Ogodnik, Operations Manager at Club Services Ipswich, takes up the story. "OCTEC reached out to us with Einsleigh," she says. "We went through the interview process and we agreed that we needed to give her a go."

Einsleigh commenced work as a bistro runner, as well as in other customer service roles. While she felt unsure about her new job, Einsleigh had the support of Rachael and the OCTEC Ipswich team. She also had enough self-confidence to push ahead. Over time, as she achieved more and more of her goals, Einsleigh grew in confidence and her role was expanded.

With her confidence growing, and with OCTEC by her side, Einsleigh is gaining new skills and experience, while earning herself an income.

# **Our Priorities**

# **Fostering Local Partnerships**

# **Employers**

2023 was another challenging year for Australian employers. Rising costs, interest rates and skills shortages made the business environment a challenging one. OCTEC offers tailored recruitment services to employers, as well as financial and mentoring support to deliver long-term labour solutions. Our innovative Biz Support initiatives provide employers with targeted assistance, including induction training, mentoring, wage assistance and financial support to cover the costs of tools, equipment and licences.

Our National Sales Team, along with our locally-based Career Consultants, have developed connections with more than 75,000 employers, covering all industry sectors. We offer employment and preemployment services, innovative business support, labour hire, traineeships and vocational training opportunities. We strive to be the preferred human resources partner for employers, meeting their individual workforce recruitment and development needs.

These efforts are recognised by business. Victorian Regional Manager for Drake International, Georgina Matterson, praised OCTEC's services in July 2023 with the following words. "As a senior leader with Drake International, I have had the opportunity to work with various government-run programs throughout the years. I can say with absolute certainty that OCTEC stands out from the rest."

# Small and Family Businesses

Small and family businesses are essential to the success of the Australian economy, with more than 95% of all businesses in Australia being small and family businesses. The resilience of these businesses has been especially tested by the ongoing impacts of rising costs, increasing interest rates and skills shortages.

OCTEC partners with small and family businesses across all service locations. Through our employment and training services, and innovative initiatives such as Biz Support, we help these businesses recruit, train and retain quality staff. Throughout 2023, our employment and training staff worked alongside thousands of small and family businesses, delivering quality vocational services to meet their needs.

# Government

OCTEC works with departments and agencies at all levels of government, delivering quality vocational services. In 2023, we continued as one of Australia's largest providers of Commonwealth-funded employment services programs, including Disability Employment Service (DES), ParentsNext and Transition to Work.

At the state and territory level, OCTEC continued to deliver employment mentoring services on behalf of the Victorian Government under the Jobs Victoria program, while our Training Services team continued to deliver courses funded under the NSW Government's Smart and Skilled initiative. We also work within the ACT Government's vocational education and training (VET) system.

We work closely with local governments, using council facilities and services to assist participants on their employment journey. We supply quality applicants for vacancies in local government, and our Training Services team work with local government agencies to improve the skills and qualifications of staff.

OCTEC provides recruitment services to various government departments, agencies and enterprises. In 2023, OCTEC placed job seekers with various public sector employers including Australia Post, Australian Electoral Commission, Australian Taxation Office, NSW Department of Education, Queensland Health, Victorian Department of Justice, and local councils across Eastern Australia.





# Providers of Services to First Australians

OCTEC recognises and acknowledges our First Nations people as the traditional owners and custodians of the lands on which we deliver our services. We continue to pay our respects to elders past, present and emerging.

OCTEC has an Indigenous Procurement Policy (IPP) that was first released in September 2021, based on our longstanding Indigenous Employment Strategy, The IPP commits us to a target of at least 3% of our workforce being First Nations people. The IPP also commits OCTEC to increase the level of our Indigenous business participation including increasing the level of partnerships, memorandums of understanding and/or supplier contracts that involve First Australian individuals and organisations. As at the end of 2023, 6% of OCTEC's workforce and approximately 13.5% of our participants identified as First Australians.

To address disadvantage experienced by many First Australians, OCTEC delivers our services in partnership with local and national Indigenous organisations, including local land councils, Aboriginal health and community services providers, service providers offering First Australians access to culture and country, as well as local leaders and elders. We also work with these partners to place our job seekers into employment. In 2023, our First Nations employer partners included Murri Watch Aboriginal And Torres Strait Islander Corporation, Orange Local Aboriginal Land Council, Winda-Mara Aboriginal Corporation, and Aboriginal Employment Strategy (AES).

# Community Services Providers

To support the delivery of our services, OCTEC partners with hundreds of specialist providers across the country. Our participants have access to an extensive network of service providers, including housing and homeless services, drug and alcohol support, literacy and numeracy services, assistance for Culturally and Linguistically Diverse (CALD) participants, and services connecting with country and culture for First Nations people.

With the rising cost of living impacting so many Australians, mental health was

an important focus in 2023. This year, OCTEC continued to partner with providers of national mental health programs, such as headspace youth mental health services, and with hundreds of local providers of specialist mental health services such as counsellors, psychologists and specialist treatment services.

# Australian Apprenticeship Support Network Providers

Through support for apprenticeship employment opportunity and delivery of traineeships, OCTEC has developed close working relationships with a number of Australian Apprenticeship Support Services providers. These providers play a critical role in the success of any apprenticeship or traineeship, as they process contract paperwork on behalf of employers and trainees, check eligibility and ensure the payment of employer incentives. By working closely with these providers, we ensure employers are able to access traineeship services with minimal confusion and maximum benefit.

# **Accessing Funded Programs**

Since 1976, OCTEC has been committed to providing training, employment and youth services which are accessible and innovative, and which help build resilience among individuals and communities. Today, we continue to provide locallyfocused access to support services, including government-funded programs and initiatives.

# 2023 Funding

During 2023, OCTEC delivered four Commonwealth-funded employment and pre-employment programs. Disability Employment Services and National Panel of Assessors are funded by the Department of Social Services. Workforce Australia Transition to Work and our Savvy Parents pre-employment services are funded by the Department of Employment and Workplace Relations. We also receive Australian Government-sourced funding from our NDIS participants for Supports in Employment at Huntley Berry Farm and elsewhere. OCTEC continued delivery during 2023 of Employment Mentoring services under the Jobs Victoria program, which is funded by the Victorian Government.

Government funding for training services comes from the NSW Department of Education. In 2023, we successfully reapplied to receive Department of Education funding through the Smart and Skilled program, which helps achieve quality vocational education outcomes for our participants. We also successfully reapplied for an ACT Government Funding Agreement to continue our delivery of vocational education and training in and around the nation's capital.

# **Equitable Access**

One of the important principles guiding OCTEC's activities is offering equitable access to all our services. We provide quality services to all people regardless of race, gender, age, sexual orientation, religious beliefs, marital status or disability. Our offices and services are accessible for people with mobility and sensory impairment. We also work with employers and service partners to ensure equitable service access for all our participants.

These principles were again challenged in 2023, with face-to-face access impossible for some of our partners and participants. In these instances, we maintained service engagement through online technologies, including email, video conferencing and social media.

To ensure our programs are effective as possible, we provide staff with the knowledge and skills they need to assist participants achieve meaningful outcomes. We also recognise that the diverse needs of people can't always be met in-house, and so we partner with a national network of specialist service providers.

OCTEC actively seeks participant and stakeholder feedback to gauge the effectiveness of our access principles, and of our services more generally. We take action to improve access whenever required.



# **Delivering Tailored Services**

OCTEC offers services where they are most needed. In employment services, we operate from an extensive network of permanent sites and outreach locations, maximising participant choice, while minimising travel. We supplement face-to-face services by using video and other online technology. Our training services provide a variety of learning options, including face-to-face, distance and online education. And all services are tailored, flexible and ongoing, including worksite support for participants placed into work, apprenticeships or traineeships.

We employ skilled and experienced people to deliver innovative and locally-relevant solutions. When recruiting staff, we place particular emphasis on three characteristics: skills and qualifications; life and work experience; and regional knowledge, including local business and community connections.

As part of our inclusive and innovative service approach, we partner with participants experiencing disadvantage,

as they are often overrepresented in unemployment figures. We provide individually-tailored services which meet the needs and aspirations of each participant, assisting them to overcome their specific barriers while also meeting the needs of local employers and the community.

# Children and Young People

Participants aged 15 to 24 experience higher levels of unemployment. The impact of rising costs has been especially hard on young people. To equip them for sustainable careers, OCTEC delivers specialist youth employment services through our Workforce Australia Transition to Work program across five regions.

Recognising the significant number of youth participants we serve, in 2020 OCTEC implemented our Child Safety and Wellbeing initiatives. These initiatives form our commitment to the protection, safety and wellbeing of the children and young people who participate in our programs.

Initiatives include specific policies and procedures, e-learning modules, and accessible feedback and complaint mechanisms.

# Mature Age

Australia has an ageing workforce. The ongoing pandemic and associated economic downturns has impacted the employment prospects of many people aged 45 and older. OCTEC has a history of helping mature age job seekers find and maintain employment. For example, in our current DES services more than 60% of participants are aged 45 and above. OCTEC was the first provider in Australia contracted to deliver specialist DES services for mature age participants.

# **First Australians**

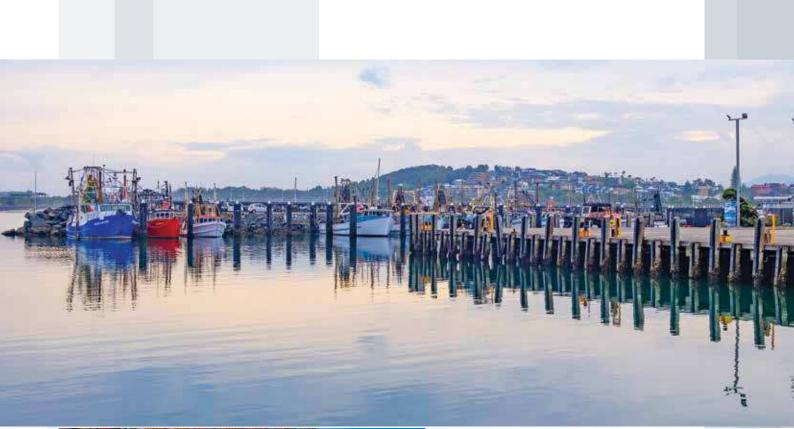
First Australians are too frequently overrepresented in unemployment statistics and, during 2023, around 13.5% of participants in OCTEC's employment service programs were First Australians. This is significantly higher than the percentage of First Australians living in the general population. To help close this gap in comparative workforce participation, OCTEC has developed partnerships with culturally-appropriate services and Indigenous-owned businesses. We have an Indigenous Procurement Plan and deliver services specifically tailored to the needs of First Australians, including our specialist Indigenous DES service in Central Oueensland.

# People from a Cultural and Linguistically Diverse (CALD) Background

Currently, around one in five OCTEC participants come from a CALD background, and in many of our metropolitan services, this figure is higher than 70%. These participants include refugees and asylum seekers who have come from war-ravaged countries and are challenged by trauma and other mental health barriers. To assist these participants, we partner with providers of specialist services and providers of English literacy programs, including the Commonwealth Skills for Education and Employment (SEE) program, while our website can be translated into dozens of different languages. One example of our work with CALD participants is our partnership with the NSW Department of Corrective Services and the Pacific Islands Mt Druitt Action Network (PIMDAN Inc) to assist participants from Pacific Island nations make a successful transition from the justice system into employment.

51







52

# **Our Commitment**

# **Providing Quality Services**

OCTEC implements various systems that review and improve our services. The goal is to deliver employment, training and youth services that meet and exceed the expectations of all stakeholders. This includes participants, employers, specialist partners, local communities and funding bodies. We seek, collect and review program evaluation information, and we implement process change in response to stakeholder feedback.

OCTEC's commitment to quality services is underpinned by our certification against five nationally-recognised quality standards – ISO27001 Information Systems Management, the Australian Government's Right Fit For Risk IT security requirements, National Standards for Disability Services (NSDS), NDIS Practice Standards, and Standards for Registered Training Organisations 2015. We achieved or maintained accreditation against all these standards during 2023.

Our programs and services are subject to comprehensive internal and external audits to ensure compliance with contractual requirements and quality standards. In 2022, in addition to our ISO27001 Information Management Systems accreditation, OCTEC became one of the first Workforce Australia and DES providers to be formally acknowledged as being "Right Fit for Risk" by passing an audit against the Department's DESE ISMS accreditation scheme. The scheme is a prerequisite for holding Commonwealth employment programs contracts and provides confidence to the Government that our systems are secure, monitored, and in line with the Australia Security Directorates Information Security Manual. In 2023, we successfully completed monitoring audits against both the ISO27001 and Right Fit For Risk standards.

In February 2023, OCTEC was subject to a surveillance audit against prescribed standards of the National Standards for Disability Services (NSDS). The audit conducted by BSI Group found our DES to be fully compliant with the standards and stated, "The Audit Team were highly impressed with OCTEC's commitment and providing evidence to meet the National Standards for Disability Services."

In the second half of 2023, our Training Services team successfully completed its rereregistration process with the Australian Skills Quality Authority (ASQA) against the Standards for Registered Training Organisations. As a result, OCTEC will continue to offer nationally recognised accredited training through to 2030 and beyond.

Our quality approach applies equally at the individual level as it does organisationally. As part of our overall performance review process, each OCTEC staff member has a regular performance review with their supervisor. At these review sessions, performance feedback is given and received. Discussions also cover current training and development needs as well as future career planning.



# **Building Local Communities**

# Supporting Local Communities, Events and Teams

When times are tough, communities come together. OCTEC has long been a sponsor of national, state and local community programs and events.

During 2023, we continued support for numerous national awareness and fundraising initiatives such as R U OK Day?, Brain Injury Awareness Week, Footy Colours Day (raising money for kids with cancer), The Push Up Challenge (supporting Lifeline) and International Day of People with Disability.

Our team members continued to assist local community services. One example is our Savvy Parents Consultant, Teresa Turner, who donates essential items and special treats for mothers to We Care Connect on the NSW Central Coast. We Care Connect is a charity providing goods to families experiencing poverty across the Central Coast and Hunter regions.

OCTEC also continued support for many community activities and sporting teams. In a major contribution to the arts community in Central West NSW, OCTEC made a \$350,000 donation in 2023 towards the fit-out of the new Regional Conservatorium being built in Orange.

# Conserving Community Heritage

OCTEC continued our positive contribution to community life in Orange during 2023 through our maintenance of three heritage-listed buildings. Old Town Hall, Croagh Patrick College and the Lands Office building are all significant buildings in the history of both Orange and regional NSW. On behalf of the local community, OCTEC commits considerable resources to the ongoing maintenance of these beautiful buildings. As an extension of this commitment, we offer use of the buildings to community organisations for meetings, special events and photo sessions.

In August 2023, OCTEC was acknowledged at the Orange Cultural Heritage Awards for our ongoing commitment to maintain and preserve local history. Our update of the Old Town Hall building's façade was awarded Best Heritage Treatment of a Commercial Building, while our ongoing conservation and restoration of significant heritage buildings was also acknowledged.



54



# Adopting Sustainable Practices

OCTEC knows how a changing climate is impacting our participants and the wider community. In 2023, OCTEC continued our commitment to practices that reduce the generation of waste, lower our energy consumption and encourage the use of recycled materials. Our practices include the adaptive reuse of heritage buildings, reuse of office furniture and the purchase of more fuel-efficient vehicles.

To reduce transport costs and use of fuel, OCTEC continued to use our IT hardware and software to facilitate connection and engagement with new and existing stakeholders. This included the use of teleconferences and Zoom video sessions to conduct meetings, provide staff training and facilitate group activities.

OCTEC maintains Intranet pages and portals for our major programs and governance committees that include online access to handbooks, tools, forms and information resources. These provide staff and Board members with ready access to latest version of every document they need to perform their respective roles, and eliminates the need for staff to stockpile forms that can quickly become outdated.





Located in South Gippsland in Victoria, on land traditionally owned by the Boon Wurrung people, Greenfleet has been revegetating Wurneet Laang Laang since 2016.



# Building Capacity in Other Countries

Seven years ago, OCTEC donated computer hardware and IT expertise to a computer lab project at Goldie College, located on a remote island in the Western Province of the Solomon Islands. This was the first computer lab of its type in the country.

Since the installation of the computer lab, college students have achieved excellent academic results, thanks to timely access to online information. Success of the lab has been due in large part to 24/7 support provided by OCTEC's IT Manager, Meyenn Ngira and his team. This support includes supplying the lab with replacement computers, monitors and IT consumables (such as toner); renewing security and antivirus licences; and keeping the lab server patched with the latest security and software updates.

In 2023, OCTEC provided both online and physical support to the college, including ongoing maintenance and upgrades. In June 2023, the college server suffered a critical failure, with international travel restrictions to the Solomons meaning the server was inaccessible for five weeks. When international borders reopened in July, OCTEC's IT Manager travelled to the college to restore the server to an operational state. Meanwhile, work on a second computer lab at Goldie College has continued with OCTEC again providing expert assistance and material support. This has included the purchase of 50 monitors along with keyboards and other og Integrit computer peripherals.



OCTEC - Working to provide training, find employment and support people in need

# **Our Story**

OCTEC's support of local communities frequently extends beyond our services and programs. Every day our staff partner with local people and organisations, helping to make a difference in the lives of disadvantaged Australians.

In Toowoomba, OCTEC's Employment Services team has partnered with a local Neighbourhood Centre to source and purchase boxes of fresh food each fortnight. These food parcels are then offered to local participants that are struggling to put food on the table for their families and themselves due to the rising cost of living.

Rachel Scott, OCTEC's Regional Manager for Toowoomba and Ipswich, is a strong supporter of the program. "It's a small gesture but every bit helps with the cost of living for these struggling families. And it builds great rapport with our participants, because they can see we are invested in their wellbeing. They feel supported. This allows our staff to open their hearts and show the community we are here to make a difference. As a Regional Manager in Toowoomba, I am extremely proud of my team and their efforts to make a difference. Community engagement is the key. Words cannot describe how I feel about this project."

# My Story



# Food Parcels for Toowoomba



Cassie

What do you do when you've been out of the workforce for years, but you cannot return to your previous employment? This was the situation facing Cassie, a single mum who connected with OCTEC's Savvy Parents service on the NSW Central Coast.

Cassie had previously worked in warehousing, but health issues prevented a return to that sector. She wanted to work with people, and give something back to her community, but didn't know how to go about it. Enter OCTEC Savvy Parents Consultant, Nahria Shannon.

Nahria suggested to Cassie that she needed to gain relevant qualifications, and assisted her to enrol in a Certificate III in Community Services at a local community hub, which provided a creche. This enabled Cassie to study while her son was being cared for. OCTEC also assisted Cassie to update her résumé, to complete a First Aid course, and to purchase IT equipment so she could commence her Certificate III, which she will complete in 2024.

Cassie's future is now much brighter and she is very appreciative of OCTEC's support. "A big thank you to OCTEC for the help I have received in getting me headed in the right direction towards a new career. I was keen to get back into the workforce after having my son but I didn't know where to start. Nahria has been so helpful giving me the tools and information to help me get into my course, and I am very excited to go on this journey to potentially start a new career in something I am passionate about."

# Our Story Job Vibes

OCTEC staff are continually looking for new and innovative ways to increase the employability of our job seeker clients. In mid-2023, we commenced a new, practical and innovative approach to pre-employment training for disadvantaged clients living in Sydney's western suburbs. Combining the resources of OCTEC's Employment, Training and Sales teams, as well as subject matter experts from partner organisations, the Job Vibes program was the brainchild of OCTEC's Western Sydney Regional Manager, Junior Tauia.

The goal of Job Vibes is to empower job seekers with foundational skills, licensing and training, to enable them to enter the workforce while also increasing their confidence and motivation. This helps them take their next steps towards achieving short-term and longterm employment goals.

Taking seven weeks to complete, Job Vibes is based around three units from the Certificate

III in Business training course, delivered by accredited OCTEC Trainers. The program also includes content from various vocational training courses including White Card (Construction Induction), First Aid, Basic Computer Training and Job Search Training. There is also a practical element to the program, including personal makeover and presentation workshops for both male and female participants, conducted by representatives from Fitted for Work (females) and Dress for Work (males). At the conclusion of the seven weeks, participants are introduced to OCTEC's National Sales Team and spend a day discussing current and potential employment opportunities, linked to their experience and goals, and in line with their personal needs.

Thirteen participants, each experiencing significant barriers to employment, and with no recent work experience,

commenced the initial Job Vibes program in Sydney's west. Eight participants fully completed the seven week program, with a further three obtaining relevant licensing (White Card and First Aid) as well as completing personal makeovers. As a direct result of Job Vibes, three participants secured employment, with several others in the process of securing work trials or referral to employers, including for traineeships. All participants reported an increase in their soft skills, confidence and motivation, and a stronger understanding of their employment pathways and goals.

Junior and his team are working to further develop this innovative program. The Job Vibes concept is expanding to other locations in NSW, as well as in Queensland. Job Vibes is a one stop shop approach that has the potential to transform the way we assist significantly disadvantaged job seekers in the future.



# Location Directory



# NSW & ACT

# Sydney & Illawarra

# Auburn

Shop 10 24 Northumberland Road Auburn NSW 2144 Tel: (02) 8719 0629 Fax: (02) 8719 0630



3/2 Meredith Street Bankstown NSW 2200 Tel: (02) 9708 4166 Fax: (02) 9790 7286

# TtW 4 Bankstown City Plaza Bankstown NSW 2200 Tel: (02) 8722 5070 Fax: (02) 8722 5071

Blacktown

Part Level 2 45-51 Main Street Blacktown NSW 2148 Tel: (02) 8607 1565 Fax: (02) 8607 1566

# Bonnyrigg

Shop 2/51 Bonnyrigg Ave, Bonnyrigg NSW 2177 Tel: (02) 9753 0679 Fax: (02) 9753 0712

# Cabramatta

DES Suite 24 97-99 John Street Cabramatta NSW 2166 Tel: (02) 8722 0451 Fax: (02) 8722 0452 TtW Suites 22 & 23, 97-99 John Street Cabramatta NSW 2166 Tel: (02) 8722 5074 Fax: (02) 8722 5075

Camden

DES & TtW

1-15 Murray Street

Camden NŚW 2570

Campbelltown

115 Queen Street

Shop 1, 2, and 3,

Chatswood

138 Queen Street

Campbelltown NSW 2560 Tel: (02) 4627 4421 Fax: (02) 4626 5119

Campbelltown NSW 2560 Tel: (02) 4606 4983

Suite 403/13 Spring Street

(02) 9411 7807

9/177-181 Princes Highway

Suite 2 13-15 Francis Street

Corrimal NSW 2518 Tel: (02) 4250 5860 Fax: (02) 4250 5861

Dee Why NSW 2099

Tel: (02) 9984 8401

Fax: (02) 9982 5714

Suite 1/73 The Crescent

Fairfield NSW 2165

1/1A Allan Street

Fairfield NSW 2165

Tel: (02) 8722 0446

Fax: (02) 8722 0447

Tel: (02) 8722 0498

Fax: (02) 8722 0499

Fax: (02) 8722 5075

Chatswood NSW 2067

Tel: (02) 9411 7848

Tel: (02) 4655 4997

(02) 4655 3117

Shop 16

Fax:

DES

TtW

Fax:

TtW

Corrimal

Dee Why

Fairfield

DES & TtW

DES & PN

12/10-12 Woodville Street Hurstville NSW 2220 Tel: (02) 9570 4376 Fax: (02) 9585 9405

# Ingleburn

Hurstville

4/3 Ingleburn Road Ingleburn NSW 2565 Tel: (02) 9618 6826 Fax: (02) 9618 6304

Katoomba 115 Katoomba Street

Katoomba NSW 2780 Tel: (02) 4782 7713 Fax: (02) 4782 3443

## Kogarah

201/15 Kensington Street Kogarah NSW 2217 Tel: (02) 9588 3497 Fax: (02) 9587 7692

# Liverpool

**DES** 208 Northumberland Street Liverpool NSW 2170 Tel: (02) 8711 3462 Fax: (02) 8711 3463

 TtW

 Ground Floor, 92 Copeland

 Street

 Liverpool NSW 2170

 Tel:
 (02) 8107 4869

 Fax:
 (02) 8107 4870

 Miller

 Shop 2, 90 Cartwright Avenue

 Miller NSW 2217

 Tel:
 (02) 9826 0593

 Fax:
 (02) 9825 0694

Minto

#### DES Shop 5, 4 Minto Rd Minto NSW 2566 Tel: (02) 9824 5952 Fax: (02) 9603 6135

TtW Shop LG66 Minto Market Place 10 Brookfield Rd Minto NSW 2566 Tel: (02) 8107 4879 Fax: (02) 8107 4880

Mona Vale Shop 7, 1 Mona Vale Road Mona Vale NSW 2103

Tel: (02) 8914 5974 Fax: (02) 8914 5975

# Mount Druitt

DES & PN 4/5 Mount Street Mount Druitt NSW 2770 Tel: (02)9625 6385 Fax: (02)9677 9409

## Narellan

Suite 3, Shop 10-11 38 Exchange Parade Narellan NSW 2567 Tel: (02) 4647 6937 Fax: (02) 4648 3606

# North Ryde

Suite 12b 33 Waterloo Road North Ryde NSW 2113 Tel: (02) 9887 2288 Fax: (02) 9887 2688

# Parramatta

144 Marsden Street Parramatta NSW 2150 Tel: (02) 9687 9733 Fax: (02) 9687 9777

## Penrith

1 Castlereagh Street Penrith NSW 2750 Tel: (02) 4732 1891 Fax: (02) 4731 6619

#### Quakers Hill

12/216 Farnham Road Quakers Hill NSW 2763 Tel: (02) 9625 6385 Fax: (02) 9677 9409

## Richmond

Shop 15 / 298 Windsor Street Richmond NSW 2753 Tel: (02) 4578 8332 Fax: (02) 4588 5773

## Redfern

1/34 Redfern St Redfern NSW 2016 Tel: (02) 8098 0736 Fax: (02) 8098 0737

# Rouse Hill

Vinegar Hill Library Building 103 Civic Way Rouse Hill NSW 2155 Tel: (02) 8824 7411 Fax: (02) 8824 7199

# **Seven Hills**

 DES

 166 Best Road

 Seven Hills NSW 2147

 Tel:
 (02) 8607 1150

 Fax:
 (02) 8608 7860

OTS 168 Best Road Seven Hills NSW 2147 Tel: (02) 4761 0691 Fax: (02) 8610 6743

# Shellharbour

TtW Shop 1, Ground Floor Shellharbour City Plaza 2 Memorial Drive Shellharbour City Centre NSW 2529

## Springwood

1A Hawkesbury Road Springwood NSW 2777 Tel: (02) 4751 2730 Fax: (02) 4751 9758

St Marys

189-191 Queen Street St Marys NSW 2760 Tel: (02) 9623 6886 Fax: (02) 9673 0883

# Surry Hills

Shop 2 174-182 Goulburn Street Surry Hills NSW 2010 Tel: (02) 8098 0736 Fax: (02) 8098 0737

## Wetherill Park

105/447 Victoria Street Wetherill Park NSW 2164 Tel: (02) 8107 7667 Fax: (02) 8107 7668

### Windsor

Shop 4, 31 Brabyn Street Windsor NSW 2756 Tel: (02) 4577 5835 Fax: (02) 4577 5801

## Wollongong

GF 121 Crown Street Wollongong NSW 2500 Tel: (02) 4250 5856 Fax: (02) 4250 5857

# Western NSW & ACT

# Albury

531A Kiewa Street Albury NSW 2640 Tel: (02) 6023 2681 Fax: (02) 6041 2811

#### Bathurst

DES & TtW Suite 1 203-209 Russell Street Bathurst NSW 2795 Tel: (02) 6332 1527 Fax: (02) 6332 5719

#### Belconnen

Suite 1, Ground Floor Commercial Chambers Belconnen ACT 2617 Tel: (02) 6253 2372 Fax: (02) 6253 1271

## Braddon

Unit 4, 32 Lonsdale Street Braddon ACT 2612 Tel: (02) 6210 1000 Fax: (02) 6101 8854

# Dareton

Shop 4, 38 Tapio Street Dareton NSW 2717 Tel: (03) 5027 4735 Fax: (03) 5027 4728

# Deniliquin

3/347 Cressy Street Deniliquin NSW 2710 Tel: (03) 5881 8798 Fax: (03) 5881 1857

# Cowra

60

 DES
 39 Macquarie Street
 (Side Entrance)

 Cowra NSW 2794
 Tel:
 (02) 6341 1041
 Fax:
 (02) 6341 1305

# TtW 39 Macquarie Street (Street Entrance) Cowra NSW 2794 Tel: (02) 6341 1500 Fax: (02) 6341 1305

# Forbes

100 Rankin Street Forbes NSW 2871 Tel: (02) 6851 6966 Fax: (02) 6851 6977

# Goulburn

 TtW

 78 Auburn Street

 Goulburn NSW 2580

 Tel:
 (02) 4826 9892

 Fax:
 (02) 4826 9893

# Griffith

2/115 Yambil Street Griffith NSW 2680 Tel: (02) 6909 1732 Fax: (02) 6909 1733

#### Lithgow

DES & TtW 162 Mort Street Lithgow NSW 2790 Tel: (02) 6352 3626 Fax: (02) 6352 3699

Leeton TtW 63-69 Pine Avenue Leeton NSW 2705

Tel: (02) 5926 4892 Fax: (02) 5926 4893 Mudgee

DES & TtW Town Hall Arcade Mudgee NSW 2850 Tel: (02) 6372 4428 Fax: (02) 6372 4328

#### Orange

Head Office & DES 247 Anson Street Orange NSW 2800 Tel: (02) 6362 7973 Fax: (02) 6361 7217

 TtW

 92 Kite Street

 Orange NSW 2800

 Tel:
 (02) 6363 1975

 Fax:
 (02) 6369 1358

Croagh Patrick College 10 Park Street Orange NSW 2800 Tel: (02) 6362 7973 Fax: (02) 6363 1767

Huntley Road Huntley Road Huntley NSW 2800 Tel: (02) 6365 5282 Mob: 0427 252 308

# Parkes

DES & TtW 206 Clarinda Street Parkes NSW 2870 Tel: (02) 6862 5485 Fax: (02) 6862 3838

# Queanbeyan

**DES & TtW** Shop 3, 4 and 5 251 Crawford Street Queanbeyan NSW 2620 Tel: (02) 6297 3737 Fax: (02) 6299 3995

## Tuggeranong

**DES** 4/216 Cowlishaw Street Greenway ACT 2900 Tel: (02) 6293 3869 Fax: (02) 6293 3495

TtW 5,6/216 Cowlishaw Street Greenway ACT 2900 Tel: (02) 6293 1440 Fax: (02) 6293 9058

# Tumut

Shop 1C "Tumut Connection" 87 Wynyard Street Tumut NSW 2720 Tel: (02) 6947 4502 Fax: (02) 6947 4176

# Wagga Wagga DES

Shop 1, 37 Johnston Street Wagga Wagga NSW 2650 Tel: (02) 6971 7862 Fax: (02) 6971 0143

#### TtW

Shop 3/231 Tolland Shopping Centre Bourke Street Wagga Wagga NSW 2650 Tel: (02) 6936 0324 Fax: (02) 6936 0325

## Wentworth

25 Darling Street Wentworth NSW 2648 Tel: (03) 5027 3449 Fax: (03) 5027 3006

# Woden

DES 2A/62-64 Colbee Court Woden ACT 2606 Tel: (02) 6232 4948 Fax: (02) 6232 4913

# TtW

Unit 1, 23 Altree Court Phillip ACT 2606 Tel: (02) 6282 7468 Fax: (02) 6282 2910

# Wodonga

5/22 Stanley Street Wodonga VIC 3690 Tel: (02) 6056 8487 Fax: (02) 6056 3361

# Young

OCTEC - Working to provide training, find employment and support people in need

Unit 1/38 Boorowa Street Young NSW 2594 Tel: (02) 6382 5098 Fax: (02) 6382 5147

# Northern

NSW

# Armidale

111 Marsh Street Armidale NSW 2350 Tel: (02) 6771 3554 Fax: (02) 6771 3339

## Ballina

4/191 River Street Ballina NSW 2478 Tel: (02) 6681 5837 Fax: (02) 6681 3862

#### Bulahdelah

Consulting Room 1 80 Stroud Street Bulahdelah NSW 2423 Tel: (02) 4046 2800 Fax: (02) 4046 2801

# Byron Bay

Unit 5, 30 Middleton Street Byron Bay NSW 2481 Tel: (02) 6685 6233 Fax: (02) 6680 9633

# Cessnock

1B 2 North Avenue Cessnock NSW 2325 Tel: (02) 4013 5030 Fax: (02) 4013 5031

# Charlestown

GD 33 Hilltop Plaza 324 Charleston Rd Charleston NSW 2290 Tel: (02) 4069 1821 Fax: (02) 4069 1822

# **Coffs Harbour**

14 Vernon Street Coffs Harbour NSW 2450 Tel: (02) 6600 1783 Fax: (02) 6600 1784

#### Forster

Shop 12, Forster Tower 12-16 Wallis Street Forster NSW 2428 Tel: (02) 6555 8773 Fax: (02) 6554 8886

## **Glen Innes**

306 Grey Street Glen Innes NSW 2370 Tel: (02) 6732 6643 Fax: (02) 6732 4779

#### Gloucester

Shop 4, 33 Church Street Gloucester NSW 2422 Tel: (02) 6558 2094 Fax: (02) 6558 2012

# Gosford

Suite 7, 110 Erina Street Gosford NSW 2250 Tel: (02) 4302 0177 Fax: (02) 4308 9672

# Inverell

26 Vivian Street Inverell NSW 2360 Tel: (02) 6721 5996 Fax: (02) 6721 4115

# Kempsey

Shop 1, 37 Forth Street Kempsey NSW 2440 Tel: (02) 6562 1575 Fax: (02) 6562 4861

# Kyogle

13 Geneva Street Kyogle NSW 2474 Tel: (02) 5608 5812 Fax: (02) 5608 5813

## Lake Haven

**PN** 

78 Goobarabah Avenue Lake Haven NSW 2263 Tel: (02) 4391 0240 Fax: (02) 4391 0241

#### Laurieton

Shop 2, 83 Bold Street Laurieton NSW 2443 Tel: (02) 6559 5172 Fax: (02) 6559 5197

# Lismore

DES Shop 1 164 Molesworth Street Lismore NSW 2480 Tel: (02) 6622 0305 Fax: (02) 6622 5739

PN Suite 1 & 2 Conway Court 17 Conway Street Lismore NSW 2480 Tel: (02) 6622 8785 Fax: (02) 6621 4686

Shop 4, 80 Dalley Street

Mullumbimby NSW 2482 Tel: (02) 6684 1407

Fax: (02) 6684 1476

Lot 9, Ground Floor

Newcastle NSW 2300

Tel: (02) 4927 0786

Fax: (02) 4927 0832

Port Macquarie

13/4 Bay Street Park Plaza

Port Macquarie NSW 2444

Tel: (02) 6584 5040

Fax: (02) 6584 5326

Tamworth

1C Darling Street

126 Marius Street

Tamworth NSW 2340

Tel: (02) 6702 0162

Fax: (02) 6702 0163

4 Macquarie Street

Taree NSW 2430 Tel: (02) 6551 3207

Fax: (02) 6551 6371

Tamworth NSW 2340

Tel: (02) 6702 0153

Fax: (02) 6702 0154

DES

PN

Taree

456 Hunter Street

Newcastle

Mullumbimby

 The Entrance

 Shop 1

 96 The Entrance Road

 The Entrance NSW 2261

 Tel:
 (02) 4302 0305

 Fax:
 (02) 4300 1676

# Toukley

 TtW

 Shop 1

 246 Main Road

 Toukley NSW 2263

 Tel:
 (02) 4391 0104

 Fax:
 (02) 4391 0106

#### DES

Shop 2 246 Main Road Toukley NSW 2263 Tel: (02) 4391 0104 Fax: (02) 4391 0106

#### PN Shor

Shop 3 246 Main Road Toukley NSW 2263 Tel: (02) 4391 0104 Fax: (02) 4391 0106

# **Tweed Heads**

 PN

 1 Sands Street

 Tweed Heads NSW 2486

 Tel:
 (07) 5601 0244

 Fax:
 (07) 5601 0244

## DES

Shop 3, 1 Machinery Drive Tweed Heads South NSW 2486 Tel: (07) 5601 0218 Fax: (07) 5601 0219

# Wauchope

Shop 4, 33 High Street Wauchope NSW 2446 Tel: (02) 6586 1831 Fax: (02) 6585 1032

# Woolgoolga Suite 2, 62 Beach Street Woolgoolga NSW 2456 Tel: (02) 6600 1430 Fax: (02) 6600 1431

 Woy Woy

 Shop 2, 36 Railway Street

 Woy Woy NSW 2256

 Tel:
 (02) 4302 0420

 Fax:
 (02) 4302 0421

# Wyong

100-104 Pacific Highway Wyong NSW 2259 Tel: (02) 4351 0431 Fax: (02) 4353 0013

# Victoria

**Boronia** Shop 1B

241 Dorset Road Boronia VIC 3155 Tel: (03) 9762 5721 Fax: (03) 9762 5722

# Box Hill

Level 2, 1013 Whitehorse Road Box Hill VIC 3128 Tel: (03) 9898 5398 Fax: (03) 9899 2617

# Broadmeadows

Hume City Hub 61 Riggall Street Broadmeadows VIC 3047 Tel: (03) 9492 3941 Fax: (03) 9492 3942

#### Coburg 12 Sydney Road Coburg VIC 3058 Tel: (03) 9384 2265 Fax: (03) 9383 7515

 Colac

 51-53 Hesse Street

 Colac VIC 3250

 Tel:
 (03) 5297 1020

 Fax:
 (03) 5297 1023

# Corio

Site 1013 Corio Shopping Centre Corio VIC 3214 Tel: (03) 5274 1978 Fax: (03) 5274 1837

# Cheltenham

9 Chesterville Road Cheltenham VIC 3192 Tel: (03) 9584 3802 Fax: (03) 9584 0713

# Cranbourne

Unit 6, 182A Sladen Street Cranbourne VIC 3977 Tel: (03) 5995 5550 Fax: (03) 5995 9737

## Dandenong

Suite 1, 23 Robinson Street Dandenong VIC 3175 Tel: (03) 9791 5025 Fax: (03) 9791 6894

# Deer Park

 DES
 93B Station Rd

 Deer Park VIC 3023
 Tel:
 (03) 8322 0229

 Fax:
 (03) 8322 0230
 030

# Doncaster

Shop 4, 325 Manningham Road Templestowe Lower VIC 3107 Tel: (03) 9958 0831 Fax: (03) 9958 0831

# Edithvale

272 Nepean Highway Edithvale VIC 3196 Tel: (03) 9772 7232 Fax: (03) 9772 4106

# Fawkner

Fawkner Neighbourhood House 79 Jukes Road Fawkner VIC 3060 Tel: (03) 8374 7751 Fax: (03) 8317 0646

# Footscray

59 Ryan Street Footscray VIC 3011 Tel: (03) 9958 8833 Fax: (03) 9958 8834

## Frankston

Suite 1, 108-120 Young Street Frankston VIC 3199 Tel: (03) 9770 0145 Fax: (03) 9781 3649

# Geelong

61A Gheringhap Street Geelong VIC 3046 Tel: (03) 5222 2569 Fax: (03) 5222 6525

# Glenroy

Suite 118 2A Harrington Street Glenroy VIC 3046 Tel: (03) 9492 5951 Fax: (03) 9492 5952

# Hamilton

244 Gray Street Hamilton VIC 3300 Tel: (03) 5579 5821 Fax: (03) 5579 5822

# **Hampton Park**

Shop 5, 25 Fordholm Road Hampton Park VIC 3976 Tel: (03) 8725 0764 Fax: (03) 8725 0765

# **Meadow Heights**

Shop 48 Meadow Heights Shopping Centre 55 Paringa Boulevard Meadow Heights VIC 3048 Tel: (03) 9302 4126 Fax: (03) 9302 2258

# Melton

533-555 High Street Melton Vic 3337 Tel: (03) 8798 9572 Fax: (03) 8798 9573

# Mildura

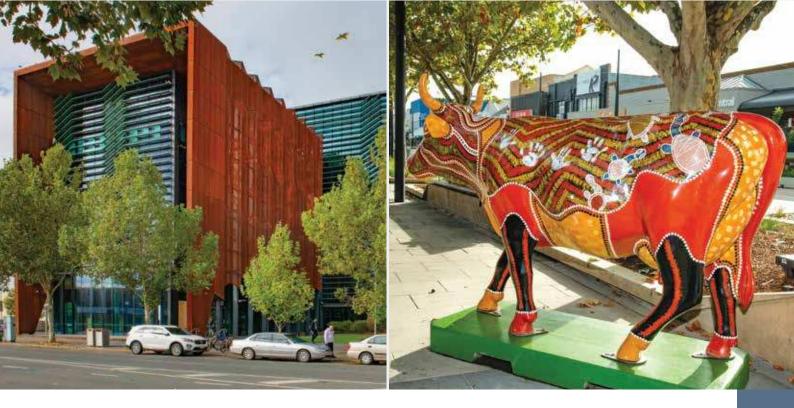
75 Deakin Avenue Mildura VIC 3500 Tel: (03) 5022 7188 Fax: (03) 5022 7111

# Narre Warren

8/418 Princes Highway Narre Warren VIC 3805 Tel: (03) 9705 8744 Fax: (03) 9704 9175

# Oakleigh

1/2-4 Atherton Road Oakleigh VIC 3166 Tel: (03) 9568 2537 Fax: (03) 9568 3214



Pakenham

64 John Street Pakenham VIC 3810 Tel: (03) 5925 7866 Fax: (03) 5925 7867

#### Pascoe Vale

161B Derby Street Pascoe Vale VIC 3044 Tel: (03) 9101 5923 Fax: (03) 9101 5924

# Portland

2/2 Gawler Street Portland VIC 3305 Tel: (03) 55799 806 Fax (03) 55799 807

#### Preston

515-517 High Street Preston VIC 3072 Tel: (03) 9471 4446 Fax: (03) 9470 3334

#### Shepparton

68 High Street Shepparton VIC 3630 Tel: (03) 5858 1735 Fax: (03) 5858 1736

## South Morang

21 George Road South Morang VIC 3076 Tel: (03) 9494 0953 Fax: (03) 9494 0954

# South Yarra

Suite 9 25 Claremont Street South Yarra VIC 3141 Tel: (03) 9827 5831 Fax: (03) 9827 9537

# St Albans

Suite 12 30-32 East Esplanade Street St Albans VIC 3021 Tel: (03) 9366 1690 Fax: (03) 9367 1570

#### Sunbury

Shop 14C Target Centre 126 Evans Street Sunbury VIC 3429 Tel: (03) 8798 9582 Fax: (03) 8798 9583

#### Sunshine

DES Suite 4 2 Devonshire Road Sunshine VIC 3020 Tel: (03) 9311 7250 Fax: (03) 9364 8765

JVES 153 Harvester Road Sunshine VIC 3020 Tel: (03) 9454 2814 Fax: (03) 9454 2815

# Tarneit

Shop 8, 747 Tarneit Road Tarneit VIC 3029 Tel: (03) 8721 0174 Fax: (03) 8721 0175

 Templestowe Lower

 Shop 4, 325 Manningham Rd

 Templestowe Lower VIC 3107

 Tel:
 (03) 9958 0831

 Fax:
 (03) 9494 0954

Thomastown

203 High Street

Thomastown VIC 3074

Tel: (03) 8582 6760

Fax: (03) 8582 6761

Warrnambool VIC 3280

Tel: (03) 5562 1775 Fax: (03) 5561 7273

1/85 Synnot Street Werribee VIC 3030

(03) 9974 0833

5/22 Stanley Street Wodonga VIC 3690 Tel: (02) 6056 8487

Fax: (02) 6056 3361

(03) 9741 7099

Warrnambool

72 Lava Street

Werribee

Wodonga

Tel:

Fax:

#### Shop 2, 41 Bell Street Biloela QLD 4715 Tel: (07) 4845 1823 Fax: (07) 4845 1824

(07) 3801 8346

Beenleigh Shop 4

13 Main Street Beenleigh QLD 4207 Tel: (07) 3807 8661

Fax:

Biloela

Browns Plains

2/93 Grand Plaza Browns Plains QLD 4118 Tel: (07) 3445 2878 Fax: (07) 3445 2879

# Caboolture

DES 1/26 George Street Caboolture QLD 4510 Tel: (07) 5407 0144 Fax: (07) 5407 0145

PN 2-6 Edward Street Caboolture QLD 4510 Tel: (07) 5407 0176 Fax: (07) 5407 0177

Chermside 15/51 Playfield Street Chermside QLD 4032

Chermside QLD 4032 Tel: (07) 3359 4583 Fax: (07) 3359 4317

# **Deception Bay**

Suite 1, 4 Flegg Street Deception Bay QLD 4508 Tel: (07) 3204 7728 Fax: (07) 3204 7791

## **Fortitude Valley**

6/290 Water Street Fortitude Valley QLD 4006 Tel: (07) 3638 8523 Fax: (07) 3638 8524

#### Gladstone

Shop 6 Valley Plaza 190 Goondoon Street Gladstone QLD 4680 Tel: (07) 4972 8056 Fax: (07) 4976 9268

# Goodna

DES Unit 4, 5 Smiths Road Goodna QLD 4300 Tel: (07) 3447 0254 Fax: (07) 3447 0255

## PN

Shop 3, 5 Smiths Road Goodna QLD 4300 Tel: (07) 3447 0481 Fax: (07) 3447 0482

# Queensland Gympie

197 Mary Street Gympie QLD 4570 Tel: (07) 5343 4093 Fax: (07) 5343 4094

Inala

39 Partridge Street Inala QLD 4077 Tel: (07) 3372 6466 Fax: (07) 3879 2276

# lpswich

DES 63 Brisbane Street Ipswich QLD 4305 Tel: (07) 3447 0262 Fax: (07) 3447 0263

Shops 3, 78 Brisbane Street Ipswich QLD 4305 Tel: (07) 3447 0287 Fax: (07) 3447 0288

# Logan Central / Woodridge

Shop 2 91 Wembley Road Logan Central QLD 4114 Tel: (07) 3299 3307 Fax: (07) 3208 4928

## Maryborough

Shop 1/129 Adelaide Street Maryborough QLD 4650 Tel: (07) 4123 3022 Fax: (07) 4123 3099

# Mitchelton

3a/16-20 Blackwood Street Mitchelton QLD 4053 Tel: (07) 3855 8111 Fax: (07) 3855 8199

# Nerang

Suite 2, 39-41 Nerang Street Nerang QLD 4211 Tel: (07) 5596 4291 Fax: (07) 5578 4827

# Pialba

Unit 12B 12 Main Street Pialba QLD 4655 Tel: (07) 4124 3535 Fax: (07) 4124 1029

# Rockhampton

Ground Floor 72 Elphinstone Street Berserker QLD 4701 Tel: (07) 4994 1816 Fax: (07) 4994 1817

# Southport

6B/23 Nind Street Southport QLD 4215 Tel: (07) 5531 4475 Fax: (07) 5531 4361

# Strathpine

2/397 Gympie Road Strathpine QLD 4500 Tel: (07) 3205 2565 Fax: (07) 3889 8035

#### Toowoomba

DES Shop 1, 28 Bell Street Toowoomba QLD 4350 Tel: (07) 4602 0423 Fax: (07) 4602 0424

PN Shop 8 & 11, 28 Bell Street Toowoomba QLD 4350 Tel: (07) 4602 0467 Fax: (07) 4602 0468

# Upper Mount Gravatt

2 Cremin Street Upper Mount Gravatt QLD 4122 Tel: (07) 3420 3450 Fax: (07) 3219 2959

# Victoria Point

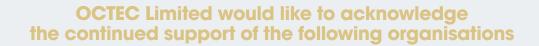
1A/456-458 Cleveland Redland Bay Road Victoria Point QLD 4165 Tel: (07) 3038 1113 Fax: (07) 3038 1114

# Wynnum

1/126 Edith Street Wynnum QLD 4178 Tel: (07) 3893 4223 Fax: (07) 3396 3538

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**Peter Boyd Solicitor** 

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# **Commonwealth**Bank

David A Blissett PROFESSIONAL WRITER



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